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Census of Wholesale Trade

WC82-A-20

● GEOGRAPHIC AREA SERIES

Maine



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The publications
from the 1982 Economic and
Agriculture Censuses are dedicated
to the memory of Shirley Kallek,
Associate Director for Economic Fields.
During her career at the Bureau of the
Census (1955 to 1983), she continually
directed efforts to improve
the timeliness and accuracy of
economic statistics.

1982
Census of
Wholesale Trade

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Maine

Issued October 1984



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Charles A. Waite, Associate Director for
Economic Fields

John H. Berry, Assistant Director for
Economic and Agriculture Censuses

BUSINESS DIVISION
Howard N. Hamilton, Chief

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INTRODUCTION

ECONOMIC CENSUSES OVER TIME

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for war-related current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935, 1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications¹ (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

with the exception of 1929, a census was taken at 10-year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.

Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.

Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, input-output measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	X	X					X	X	X
SCSA's in the State				X						
SMSA's in the State					X					
Area of State not in any SMSA					X					
Counties in the State						¹ X		² X	X	
Places in the State							¹ X	² X		² X
DATA ITEMS³										
Establishments	X	X		⁴ X	⁴ X	⁴ X	⁴ X	⁴ X		
Sales	X	X		⁴ X	⁴ X	⁴ X	⁴ X	⁴ X	X	X
Annual payroll	X	X		⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
First quarter payroll	X									
Paid employees for pay period including March 12	X			⁵ X	⁵ X	⁵ X	⁵ X	⁵ X		
Inventories	X									
Operating expenses	X									
1977 to 1982 comparative statistics (sales, payroll)		X								
Sales per establishment			X							
Sales per employee			X							
Annual payroll per employee			X							
Annual payroll as a percent of operating expenses			X							
Employees per establishment			X							
Operating expenses as a percent of sales			X							
End-of-1982 inventories as a percent of sales			X							
Counties ranked by volume of sales									X	
Places ranked by volume of sales										² X

¹ Includes areas with 200 wholesale establishments or more.

² Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

³ See Explanation of Terms, appendix A.

⁴ Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

⁵ Presented for total and merchant wholesalers only.

Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Establishment and firm size	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
SCSA	X	X	X	X							
SMSA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	¹ X	¹ X	¹ X	¹ X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ¹		X	X			X			X		² X
COMMODITY LINE SALES											
United States	X	X					X				
State ³	X	X					X				
SMSA ³	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁴ X
State										X	
County										X	

¹ Merchant wholesalers only.

² Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

³ Available on microfiche only.

⁴ Class of customer, employment by principal activity, and detailed type of operation.

SUMMARY OF FINDINGS

Data from the 1982 Census of Wholesale Trade show that Maine's 1,654 wholesale establishments had sales totaling \$4.2 billion. In 1977, 1,580 wholesalers had sales of \$2.8 billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 1,465 establishments and sales of \$3.1 billion; followed by manufacturers' sales branches and offices with 106 establishments and sales of \$968 million; and agents, brokers, and commission merchants, with 83 establishments and sales of \$179 million.

The 1982 payroll of all wholesalers in the State amounted to \$261 million, compared to \$178 million for 1977. Payroll per employee averaged \$14.9 thousand for all wholesalers; \$14.4 thousand for merchant wholesalers; \$20.2 thousand for manufacturers' sales branches and offices; and \$17.1 thousand for agents, brokers, and commission merchants.

There were 17,525 paid employees (full- and part-time) engaged in wholesale trade in the State as of mid-March 1982. Merchant wholesalers were the largest employers, with 15,882 employees; followed by manufacturers' sales branches and offices, with 1,266 employees; and agents, brokers, and commission merchants, with 377 employees.

Sales by petroleum and petroleum products wholesalers in 1982 accounted for 33.3 percent of the State's total

sales by all wholesalers, compared to 27.1 percent in 1977. Other leading wholesale kind-of-business groups in 1982 were groceries and related products wholesalers, with 21.9 percent; and machinery, equipment and supplies wholesalers, with 10.8 percent.

For 1982, sales for all wholesalers in the State averaged \$2.5 million per establishment. Petroleum and petroleum products wholesalers averaged \$13.8 million per establishment; drugs, drug proprietaries and druggists' sundries wholesalers, \$12.1 million; beer, wine and distilled alcoholic beverages wholesalers, \$5.0 million; groceries and related products wholesalers, \$2.9 million; apparel, piece goods and notions wholesalers, \$2.3 million; and electrical goods wholesalers, \$2.1 million.

In 1982, sales per employee for all wholesalers in the State averaged \$241 thousand. Petroleum and petroleum products wholesalers reported sales per employee of \$899 thousand, which contrasts sharply with the \$97 thousand recorded by sporting, recreational, photographic, and hobby goods, toys and supplies wholesalers.

Cumberland County led all counties in the State, accounting for 40.3 percent of total sales by wholesalers. Portland had the largest sales among all places in the State, accounting for 20.8 percent.

Table 1. Summary Statistics for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
	Wholesale trade	1 654	4 217 031	260 670	61 790	17 525	559 939	456 370	466 729
	TYPES OF OPERATION								
	Merchant wholesalers	1 465	3 070 227	228 644	54 071	15 882	484 031	336 267	339 516
	Wholesale distributors and jobbers	1 393	2 883 411	219 521	51 887	15 157	463 210	311 901	315 580
	Importers	36	111 298	5 493	1 270	348	11 728	19 980	21 644
	Exporters	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Terminal grain elevators	-	-	-	-	-	-	-	-
	Country grain elevators	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Assemblers of farm products, except country grain elevators	21	60 201	2 817	762	312	6 517	3 194	1 497
	Manufacturers' sales branches and sales offices	106	967 659	25 589	6 281	1 266	62 765	119 285	126 406
	Sales branches (with stock)	75	802 910	19 792	4 846	1 003	51 243	119 285	126 406
	Sales offices (without stock)	31	164 749	5 797	1 435	263	11 522	-	-
	Agent, brokers, and commission merchants	83	179 145	6 437	1 438	377	13 143	818	807
	Auction companies	5	5 383	217	51	27	553	22	23
	Brokers (representing buyers and sellers)	24	108 385	2 031	421	122	4 615	20	22
	Commission merchants	15	19 388	1 249	299	101	2 483	392	370
	Import agents	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' agents	31	42 239	2 738	637	118	5 076	384	392
	TYPES OF OPERATION BY KIND OF BUSINESS								
	Wholesale trade	1 654	4 217 031	260 670	61 790	17 525	559 939	456 370	466 729
50	Durable goods	942	1 271 384	133 622	31 600	8 406	271 656	194 700	197 750
501	Motor vehicles and automotive parts and supplies	204	194 808	22 619	5 492	1 566	43 720	34 693	35 838
5012	Automobiles and other motor vehicles	32	64 621	5 243	1 338	345	9 986	8 607	8 587
5013	Automotive parts and supplies	160	116 353	15 862	3 822	1 127	30 648	24 206	25 167
5014	Tires and tubes	12	13 834	1 514	332	94	3 086	1 880	2 084
502	Furniture and home furnishings	26	32 919	3 335	722	219	8 032	3 493	4 255
5021	Furniture	15	12 893	1 687	347	98	3 651	1 237	1 354
5023	Home furnishings	11	20 026	1 648	375	121	4 381	2 256	2 901
503	Lumber and other construction materials	70	146 355	11 344	2 503	700	22 423	16 177	15 304
5031	Lumber, plywood and millwork	32	93 641	6 410	1 522	386	13 163	11 911	10 672
5039	Construction materials, n.e.c.	38	52 714	4 934	981	314	9 260	4 266	4 632
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	17	12 547	1 851	446	130	4 029	1 272	1 278
5041	Sporting and recreational goods and supplies	9	4 475	582	128	51	1 599	585	531
5042	Toys and hobby goods and supplies	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	16	27 713	2 728	651	148	6 171	5 460	4 082
5051	Metals service centers and offices	16	27 713	2 728	651	148	6 171	5 460	4 082
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-
506	Electrical goods	78	167 335	13 996	3 374	855	32 332	26 956	26 616
5063	Electrical apparatus and equipment	46	106 789	9 538	2 364	553	18 249	12 283	11 328
5064	Electrical appliances, television and radio sets	10	51 097	3 269	761	186	11 677	13 166	13 779
5065	Electronic parts and equipment	22	9 449	1 189	249	116	2 406	1 507	1 509
507	Hardware, and plumbing and heating equipment and supplies	94	170 087	19 422	4 615	1 247	37 440	31 296	28 693
5072	Hardware	21	87 017	9 759	2 209	626	19 214	15 102	14 705
5074	Plumbing and heating equipment and supplies (hydronics)	49	70 508	7 716	1 930	509	14 893	14 955	12 580
5075	Warm air heating and air conditioning equipment and supplies	13	6 192	725	182	48	1 405	272	410
5078	Refrigeration equipment and supplies	11	6 370	1 222	294	64	1 928	967	998
508	Machinery, equipment, and supplies	359	453 450	53 011	12 732	3 147	103 700	72 828	79 079
5081	Commercial machines and equipment	82	92 602	13 734	3 193	798	26 818	7 447	8 761
5082	Construction and mining machinery and equipment	36	76 994	6 861	1 682	387	14 878	22 343	25 557
5083	Farm and garden machinery and equipment	55	48 111	5 413	1 256	382	9 832	16 558	16 714
5084	Industrial machinery and equipment	56	90 333	10 363	2 476	548	19 619	9 309	9 645
5085	Industrial supplies	60	84 848	9 203	2 241	517	17 804	10 593	10 915
5086	Professional equipment and supplies	33	38 111	4 421	1 117	302	9 478	3 470	4 036
5087	Service establishment equipment and supplies	25	17 283	2 477	667	160	4 369	1 660	1 670
5088	Transportation equipment and supplies, except motor vehicles	12	5 268	539	100	53	902	1 448	1 781
509	Miscellaneous durable goods	78	66 170	5 316	1 065	394	13 809	2 525	2 605
5093	Scrap and waste materials	41	24 090	3 488	710	271	8 699	1 538	1 545
5094	Jewelry, watches, diamonds and other precious stones	6	2 307	203	36	8	419	456	389
5099	Durable goods, n.e.c.	31	39 773	1 625	319	115	4 691	531	671

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS									
—Con.									
Wholesale trade—Con.									
51	Nondurable goods -----	712	2 945 647	127 048	30 190	9 119	288 283	261 670	268 979
511	Paper and paper products -----	52	75 763	9 276	2 344	563	16 929	8 392	6 815
5111	Printing and writing paper -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies -----	28	28 228	4 968	1 230	319	8 612	3 097	2 713
5113	Industrial and personal service paper -----	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries -----	6	72 626	5 524	1 261	397	11 452	7 156	8 975
5122	Drugs, drug proprietaries, and druggists' sundries -----	6	72 626	5 524	1 261	397	11 452	7 156	8 975
513	Apparel, piece goods, and notions -----	25	57 093	4 409	997	273	12 114	10 156	9 404
5133	Piece goods (woven fabrics) -----	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings -----	7	10 297	973	213	51	1 553	912	1 246
5137	Women's, children's and infants' clothing and accessories -----	-	-	-	-	-	-	-	-
5139	Footwear -----	8	43 731	3 040	684	181	9 815	8 832	7 583
514	Groceries and related products -----	322	925 521	51 509	12 084	4 024	112 713	43 077	46 850
5141	Groceries, general line -----	17	237 238	9 845	2 435	690	20 661	13 311	13 753
5142	Frozen foods -----	17	95 868	6 109	1 313	545	12 128	7 909	12 919
5143	Dairy products -----	35	48 944	2 858	659	215	6 744	994	1 003
5144	Poultry and poultry products -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery -----	7	6 224	1 159	490	60	2 203	364	191
5146	Fish and seafoods -----	116	141 595	9 160	1 901	792	20 334	5 411	5 493
5147	Meats and meat products -----	17	82 978	3 315	813	251	7 585	2 228	2 373
5148	Fresh fruits and vegetables -----	53	103 422	5 158	1 245	509	11 420	3 657	1 877
5149	Groceries and related products, n.e.c. -----	52	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials -----	20	19 249	827	167	79	2 200	2 309	1 653
5152	Cotton -----	-	-	-	-	-	-	-	-
5153	Grain -----	12	14 016	622	119	57	1 616	1 778	1 379
5154	Livestock -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products -----	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products -----	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products -----	102	1 404 517	21 676	5 038	1 562	59 542	159 851	165 255
5171	Petroleum bulk stations and terminals -----	75	1 156 020	15 551	3 587	1 084	44 329	153 743	160 850
5172	Petroleum and petroleum products, except bulk stations and terminals -----	27	248 497	6 125	1 451	478	15 213	6 108	4 405
518	Beer, wine and distilled alcoholic beverages -----	24	119 208	10 890	2 682	610	25 224	8 338	8 870
5181	Beer and ale -----	17	106 968	10 425	2 540	568	23 777	7 890	8 450
5182	Wines and distilled alcoholic beverages -----	7	12 240	465	142	42	1 447	448	420
519	Miscellaneous nondurable goods -----	134	233 456	17 912	4 139	1 347	36 172	18 530	17 849
5191	Farm supplies -----	63	67 071	3 590	805	338	9 530	7 052	6 702
5194	Tobacco and tobacco products -----	10	84 744	4 114	1 007	316	7 815	3 409	3 711
5198	Paints, varnishes, and supplies -----	8	5 031	175	47	1	1 394	588	501
5199	Nondurable goods, n.e.c. -----	53	76 610	9 468	2 152	646	17 433	7 481	6 935
	Merchant wholesalers -----	1 465	3 070 227	228 644	54 071	15 882	484 031	336 267	339 516
50	Durable goods -----	857	1 096 743	119 308	28 199	7 736	243 208	189 384	191 846
501	Motor vehicles and automotive parts and supplies -----	197	188 268	22 209	5 396	1 544	42 790	34 641	35 785
5012	Automobiles and other motor vehicles -----	29	62 337	5 103	1 303	333	9 672	8 607	8 587
5013	Automotive parts and supplies -----	156	112 097	15 592	3 761	1 117	30 032	24 154	25 114
5014	Tires and tubes -----	12	13 834	1 514	332	94	3 086	1 880	2 084
502	Furniture and home furnishings -----	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture -----	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials -----	66	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	Lumber, plywood and millwork -----	32	93 641	6 410	1 522	386	13 163	11 911	10 672
5039	Construction materials, n.e.c. -----	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies -----	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies -----	9	4 475	582	128	51	1 599	585	531
5042	Toys and hobby goods and supplies -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum -----	16	27 713	2 728	651	148	6 171	5 460	4 082
5051	Metals service centers and offices -----	16	27 713	2 728	651	148	6 171	5 460	4 082
5052	Coal and other minerals and ores -----	-	-	-	-	-	-	-	-
506	Electrical goods -----	68	143 723	12 783	3 080	803	29 967	25 805	25 771
5063	Electrical apparatus and equipment -----	37	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets -----	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment -----	22	9 449	1 189	249	116	2 406	1 507	1 509
507	Hardware, and plumbing and heating equipment and supplies -----	88	162 851	18 538	4 364	1 215	36 031	31 004	28 401
5072	Hardware -----	21	87 017	9 759	2 209	626	19 214	15 102	14 705
5074	Plumbing and heating equipment and supplies (hydronics) -----	46	66 024	7 136	1 752	486	13 997	14 663	12 288
5075	Warm air heating and air conditioning equipment and supplies -----	10	3 440	421	109	39	892	272	410
5078	Refrigeration equipment and supplies -----	11	6 370	1 222	294	64	1 928	967	998

Table 1. Summary Statistics for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Merchant wholesalers—Con.									
50	Durable goods—Con.								
508	Machinery, equipment, and supplies	310	357 020	42 708	10 283	2 666	84 387	69 438	74 804
5081	Commercial machines and equipment	64	38 308	7 298	1 722	520	14 808	4 948	5 442
5082	Construction and mining machinery and equipment	36	76 894	6 861	1 682	387	14 878	22 343	25 557
5083	Farm and garden machinery and equipment	54	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	40	65 221	7 998	1 886	450	14 957	8 962	9 190
5085	Industrial supplies	52	74 422	8 420	2 053	482	16 466	10 395	10 776
5086	Professional equipment and supplies	29	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	25	17 283	2 477	667	160	4 369	1 660	1 670
5088	Transportation equipment and supplies, except motor vehicles	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	72	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	41	24 090	3 488	710	271	8 699	1 538	1 545
5094	Jewelry, watches, diamonds and other precious stones	6	2 307	203	36	8	419	456	389
5099	Durable goods, n.e.c.	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	608	1 973 484	109 336	25 872	8 146	240 823	146 883	147 670
511	Paper and paper products	47	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	6	72 626	5 524	1 261	397	11 452	7 156	8 975
5122	Drugs, drug proprietaries, and druggists' sundries	6	72 626	5 524	1 261	397	11 452	7 156	8 975
513	Apparel, piece goods, and notions	19	28 726	2 722	600	158	7 051	4 329	4 456
5133	Piece goods (woven fabrics)	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	-	-	-	-	-	-	-	-
5139	Footwear	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	283	685 142	41 950	9 693	3 502	90 849	35 799	35 774
5141	Groceries, general line	17	237 238	9 845	2 435	690	20 651	13 311	13 753
5142	Frozen foods	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products	31	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	116	141 595	9 160	1 901	792	20 334	5 411	5 493
5147	Meats and meat products	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	78	763 541	18 111	4 137	1 402	46 432	63 178	64 780
5171	Petroleum bulk stations and terminals	56	605 479	12 729	2 858	965	33 055	59 578	61 624
5172	Petroleum and petroleum products, except bulk stations and terminals	22	158 062	5 382	1 279	437	13 377	3 600	3 156
518	Beer, wine and distilled alcoholic beverages	20	105 509	10 177	2 557	571	23 253	7 953	8 443
5181	Beer and ale	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wines and distilled alcoholic beverages	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	114	195 707	16 606	3 850	1 251	32 217	13 930	13 488
5191	Farm supplies	49	42 546	2 665	603	261	6 568	4 276	4 019
5194	Tobacco and tobacco products	10	84 744	4 114	1 007	316	7 815	3 409	3 711
5198	Paints, varnishes, and supplies	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Manufacturers' sales branches and sales offices									
106		106	967 659	25 589	6 281	1 266	62 765	119 285	126 406
50	Durable goods	41	105 405	10 188	2 437	427	20 029	4 645	5 244
501	Motor vehicles and automotive parts and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-
506	Electrical goods	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	-	-	-	-	-	-	-	-
508	Machinery, equipment, and supplies	28	73 685	8 514	2 000	358	16 182	3 077	3 977
509	Miscellaneous durable goods	-	-	-	-	-	-	-	-
51	Nondurable goods	65	862 254	15 401	3 844	839	42 736	114 640	121 162
511	Paper and paper products	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	2	152 219	7 880	2 043	428	18 795	7 209	11 014
515	Farm-product raw materials	-	-	-	-	-	-	-	-

Table 1. **Summary Statistics for the State: 1982—Con.**

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A)

SIC code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1981 inventories (\$1,000)	End-of-1982 inventories (\$1,000)
TYPES OF OPERATION BY KIND OF BUSINESS—Con.									
Manufacturers' sales branches and sales offices—Con.									
51	Nondurable goods—Con.								
516	Chemicals and allied products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	21	634 557	3 305	872	147	12 503	96 673	100 475
518	Beer, wine and distilled alcoholic beverages	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agent, brokers, and commission merchants	83	179 145	6 437	1 438	377	13 143	818	807
50	Durable goods	44	69 236	4 126	964	243	8 419	671	660
501	Motor vehicles and automotive parts and supplies	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-
506	Electrical goods	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	6	7 236	884	251	32	1 409	292	292
508	Machinery, equipment, and supplies	21	22 745	1 789	449	123	3 131	313	298
509	Miscellaneous durable goods	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	39	109 909	2 311	474	134	4 724	147	147
511	Paper and paper products	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	22	88 160	1 679	348	94	3 069	69	62
515	Farm-product raw materials	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	3	6 419	260	29	13	607	-	(D)
518	Beer, wine and distilled alcoholic beverages	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)

Table 2. **Comparative Statistics for the State: 1982 and 1977**

(For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A)

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade	1 654	1 580	4 217 031	2 830 910	49.0	260 670	177 823	46.6
50	Durable goods	942	867	1 271 384	865 942	46.8	133 622	90 980	46.9
501	Motor vehicles and automotive parts and supplies	204	206	194 808	140 455	38.7	22 619	16 553	36.6
5012	Automobiles and other motor vehicles	32	39	64 621	55 030	17.4	5 243	5 248	-1
5013	Automotive parts and supplies	160	154	116 353	74 249	56.7	15 862	9 576	65.6
5014	Tires and tubes	12	13	13 834	11 176	23.8	1 514	1 729	-12.4
502	Furniture and home furnishings	26	23	32 919	17 644	86.6	3 335	1 457	128.9
5021	Furniture	15	9	12 893	5 578	131.1	1 687	738	128.6
5023	Home furnishings	11	14	20 026	12 066	66.0	1 648	719	129.2
503	Lumber and other construction materials	70	75	146 355	105 739	38.4	11 344	7 923	43.2
5031	Lumber, plywood and millwork	32	37	93 641	74 362	25.9	6 410	4 882	31.3
5039	Construction materials, n.e.c.	38	38	52 714	31 377	68.0	4 934	3 041	62.2
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	17	21	12 547	11 229	11.7	1 851	972	90.4
5041	Sporting and recreational goods and supplies	9	18	4 475	6 049	-26.0	582	678	-14.2
5042	Toys and hobby goods and supplies	7	2	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	1	-	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	16	7	27 713	12 136	128.4	2 728	1 271	114.6
5051	Metals service centers and offices	16	7	27 713	12 136	128.4	2 728	1 271	114.6
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-
506	Electrical goods	78	80	167 335	123 177	35.8	13 996	10 089	38.7
5063	Electrical apparatus and equipment	46	47	106 789	79 910	33.6	9 538	6 497	46.8
5064	Electrical appliances, television and radio sets	10	12	51 097	31 498	62.2	3 269	2 477	32.0
5065	Electronic parts and equipment	22	21	9 449	11 769	-19.7	1 189	1 115	6.6
507	Hardware, and plumbing and heating equipment and supplies	94	86	170 087	118 950	43.0	19 422	13 529	43.6
5072	Hardware	21	15	87 017	56 131	55.0	9 759	6 520	49.7
5074	Plumbing and heating equipment and supplies (hydronics)	49	47	70 508	52 486	34.3	7 716	5 527	39.6
5075	Warm air heating and air conditioning equipment and supplies	13	16	6 192	6 196	-1	725	700	3.6
5078	Refrigeration equipment and supplies	11	8	6 370	4 137	54.0	1 222	782	56.3

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Wholesale trade—Con.								
50	Durable goods—Con.								
508	Machinery, equipment, and supplies	359	297	453 450	299 889	51.2	53 011	35 870	47.8
5081	Commercial machines and equipment	82	59	92 602	57 546	60.9	13 734	8 382	63.9
5082	Construction and mining machinery and equipment	36	39	76 894	67 368	14.1	6 861	7 042	-2.6
5083	Farm and garden machinery and equipment	55	53	48 111	36 699	31.1	5 413	3 782	43.1
5084	Industrial machinery and equipment	56	53	90 333	58 210	55.2	10 363	6 725	54.1
5085	Industrial supplies	60	48	84 848	43 231	96.3	9 203	5 128	79.5
5086	Professional equipment and supplies	33	20	38 111	21 341	78.6	4 421	2 626	68.4
5087	Service establishment equipment and supplies	25	19	17 283	12 689	36.2	2 477	1 806	37.2
5088	Transportation equipment and supplies, except motor vehicles	12	6	5 268	2 805	87.8	539	379	42.2
509	Miscellaneous durable goods	78	72	66 170	36 723	80.2	5 316	3 316	60.3
5093	Scrap and waste materials	41	42	24 090	15 072	59.8	3 488	2 360	47.9
5094	Jewelry, watches, diamonds and other precious stones	6	4	2 307	420	449.3	203	101	101.0
5099	Durable goods, n.e.c.	31	26	39 773	21 231	87.3	1 625	855	90.1
51	Nondurable goods	712	713	2 945 647	1 964 968	49.9	127 048	86 843	46.3
511	Paper and paper products	52	51	75 763	155 422	-51.3	9 276	6 248	48.5
5111	Printing and writing paper	7	6	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	28	29	28 228	17 490	61.4	4 968	2 641	88.1
5113	Industrial and personal service paper	17	16	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	6	6	72 626	38 121	90.5	5 524	3 417	61.7
5122	Drugs, drug proprietaries, and druggists' sundries	6	6	72 626	38 121	90.5	5 524	3 417	61.7
513	Apparel, piece goods, and notions	25	24	57 093	60 173	-5.1	4 409	3 996	10.3
5133	Piece goods (woven fabrics)	9	4	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	1	4	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	7	4	10 297	11 597	-11.2	973	306	218.0
5137	Women's, children's and infants' clothing and accessories	-	1	-	(D)	(D)	-	(D)	(D)
5139	Footwear	8	11	43 731	38 629	13.2	3 040	2 974	2.2
514	Groceries and related products	322	318	925 521	686 021	34.9	51 509	36 268	42.0
5141	Groceries, general line	17	17	237 238	203 247	16.7	9 845	5 928	66.1
5142	Frozen foods	17	10	95 868	(D)	(D)	6 109	(D)	(D)
5143	Dairy products	35	32	48 944	53 414	-8.4	2 858	4 490	-36.4
5144	Poultry and poultry products	8	6	(D)	36 223	(D)	(D)	1 077	(D)
5145	Confectionery	7	7	6 224	(D)	(D)	1 159	(D)	(D)
5146	Fish and seafoods	116	113	141 595	90 636	56.2	9 160	5 496	66.7
5147	Meats and meat products	17	25	82 978	111 242	-25.4	3 315	6 222	-46.7
5148	Fresh fruits and vegetables	53	64	103 422	95 054	8.8	5 158	5 487	-6.0
5149	Groceries and related products, n.e.c.	52	44	(D)	82 667	(D)	(D)	6 731	(D)
515	Farm-product raw materials	20	13	19 249	7 850	145.2	827	279	196.4
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	12	6	14 016	(D)	(D)	622	(D)	(D)
5154	Livestock	5	5	(D)	4 495	(D)	(D)	96	(D)
5159	Farm-product raw materials, n.e.c.	3	2	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	27	26	(D)	21 619	(D)	(D)	2 111	(D)
5161	Chemicals and allied products	27	26	(D)	21 619	(D)	(D)	2 111	(D)
517	Petroleum and petroleum products	102	143	1 404 517	767 696	83.0	21 676	18 021	20.3
5171	Petroleum bulk stations and terminals	75	110	1 156 020	631 052	(NC)	15 551	13 093	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	27	33	248 497	136 644	(NC)	6 125	4 928	(NC)
518	Beer, wine and distilled alcoholic beverages	24	28	119 208	77 694	53.4	10 890	5 797	87.9
5181	Beer and ale	17	26	106 968	(D)	(D)	10 425	(D)	(D)
5182	Wines and distilled alcoholic beverages	7	2	12 240	(D)	(D)	465	(D)	(D)
519	Miscellaneous nondurable goods	134	104	233 456	150 372	55.3	17 912	10 706	67.3
5191	Farm supplies	63	48	67 071	52 365	28.1	3 590	2 286	57.0
5194	Tobacco and tobacco products	10	12	84 744	53 774	57.6	4 114	2 911	41.3
5198	Paints, varnishes, and supplies	8	5	5 031	(D)	(D)	740	(D)	(D)
5199	Nondurable goods, n.e.c.	53	39	76 610	(D)	(D)	9 468	(D)	(D)
	Merchant wholesalers	1 465	1 380	3 070 227	2 018 992	52.1	228 644	151 677	50.7
50	Durable goods	857	791	1 096 743	731 503	49.9	119 308	82 751	44.2
501	Motor vehicles and automotive parts and supplies	197	203	188 268	(D)	(D)	22 209	(D)	(D)
5012	Automobiles and other motor vehicles	29	38	62 337	(D)	(D)	5 103	(D)	(D)
5013	Automotive parts and supplies	156	153	112 097	(D)	(D)	15 592	(D)	(D)
5014	Tires and tubes	12	12	13 834	(D)	(D)	1 514	(D)	(D)
502	Furniture and home furnishings	24	20	(D)	13 942	(D)	(D)	1 396	(D)
5021	Furniture	14	8	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	10	12	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	66	66	(D)	79 945	(D)	(D)	6 897	(D)
5031	Lumber, plywood and millwork	32	31	93 641	(D)	(D)	6 410	(D)	(D)
5039	Construction materials, n.e.c.	34	35	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	16	21	(D)	11 229	(D)	(D)	972	(D)
5041	Sporting and recreational goods and supplies	9	19	4 475	(D)	(D)	582	(D)	(D)
5042	Toys and hobby goods and supplies	6	2	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	1	-	(D)	-	(D)	-	-	(D)
505	Metals and minerals, except petroleum	7	7	27 713	12 136	128.4	2 728	1 271	114.6
5051	Metals service centers and offices	16	7	27 713	12 136	128.4	2 728	1 271	114.6
5052	Coal and other minerals and ores	-	-	-	-	-	-	-	-

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Merchant wholesalers—Con.								
50	Durable goods—Con.								
506	Electrical goods	68	66	143 723	85 769	67.6	12 783	8 939	43.0
5063	Electrical apparatus and equipment	37	35	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	9	11	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	22	20	9 449	(D)	(D)	1 189	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	88	78	162 851	110 618	47.2	18 538	12 504	48.3
5072	Hardware	21	14	87 017	(D)	(D)	9 759	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics)	46	44	66 024	46 687	41.4	7 136	4 891	45.9
5075	Warm air heating and air conditioning equipment and supplies	10	12	3 440	(D)	(D)	421	(D)	(D)
5078	Refrigeration equipment and supplies	11	8	6 370	4 137	54.0	1 222	782	56.3
508	Machinery, equipment, and supplies	310	261	357 020	249 337	43.2	42 708	31 191	36.9
5081	Commercial machines and equipment	64	45	38 308	(D)	(D)	7 298	(D)	(D)
5082	Construction and mining machinery and equipment	36	38	76 894	(D)	(D)	6 861	(D)	(D)
5083	Farm and garden machinery and equipment	54	51	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	40	40	65 221	45 139	44.5	7 998	5 713	40.0
5085	Industrial supplies	52	43	74 422	40 863	82.1	8 420	5 034	67.3
5086	Professional equipment and supplies	29	20	(D)	21 341	(D)	(D)	2 626	(D)
5087	Service establishment equipment and supplies	25	18	17 283	(D)	(D)	2 477	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles	10	6	(D)	2 805	(D)	(D)	379	(D)
509	Miscellaneous durable goods	72	69	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	41	42	24 090	15 072	59.8	3 488	2 360	47.8
5094	Jewelry, watches, diamonds and other precious stones	6	4	2 307	420	449.3	203	101	101.0
5099	Durable goods, n.e.c.	25	23	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	608	589	1 973 484	1 287 489	53.3	109 336	68 926	58.6
511	Paper and paper products	47	43	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	6	5	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	24	24	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	17	14	(D)	14 064	(D)	(D)	1 108	(D)
512	Drugs, drug proprietaries and druggists' sundries	6	6	72 626	38 121	90.5	5 524	3 417	61.7
5122	Drugs, drug proprietaries, and druggists' sundries	6	6	72 626	38 121	90.5	5 524	3 417	61.7
513	Apparel, piece goods, and notions	19	17	28 726	(D)	(D)	2 722	(D)	(D)
5133	Piece goods (woven fabrics)	8	4	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	1	4	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	5	1	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	-	1	-	(D)	(D)	-	(D)	(D)
5139	Footwear	5	7	(D)	31 554	(D)	(D)	2 710	(D)
514	Groceries and related products	283	270	685 142	488 928	40.1	41 950	26 532	58.1
5141	Groceries, general line	17	16	237 238	(D)	(D)	9 845	(D)	(D)
5142	Frozen foods	13	8	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products	31	18	(D)	13 587	(D)	(D)	969	(D)
5144	Poultry and poultry products	7	5	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	5	7	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	116	109	141 595	(D)	(D)	9 180	(D)	(D)
5147	Meats and meat products	16	19	(D)	69 865	(D)	(D)	4 915	(D)
5148	Fresh fruits and vegetables	42	57	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	36	31	(D)	30 696	(D)	(D)	3 009	(D)
515	Farm-product raw materials	17	10	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	-	-	-	-	-	-	-	-
5153	Grain	11	6	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	3	2	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	3	2	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	24	24	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products	24	24	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	78	102	763 541	458 781	66.4	18 111	13 202	37.2
5171	Petroleum bulk stations and terminals	56	73	605 479	330 479	(NC)	12 729	8 796	(NC)
5172	Petroleum and petroleum products, except bulk stations and terminals	22	29	158 062	128 302	(NC)	5 382	4 406	(NC)
518	Beer, wine and distilled alcoholic beverages	20	27	105 509	(D)	(D)	10 177	(D)	(D)
5181	Beer and ale	16	26	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wines and distilled alcoholic beverages	4	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	114	90	195 707	(D)	(D)	16 606	(D)	(D)
5191	Farm supplies	49	36	42 546	(D)	(D)	2 665	(D)	(D)
5194	Tobacco and tobacco products	10	12	84 744	53 774	57.6	4 114	2 911	41.3
5198	Paints, varnishes, and supplies	7	4	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	48	38	(D)	(D)	(D)	(D)	(D)	(D)
	Manufacturers' sales branches and sales offices ..	106	140	967 659	678 231	42.7	25 589	22 382	14.3
50	Durable goods	41	47	105 405	106 153	-7	10 188	6 965	46.3
501	Motor vehicles and automotive parts and supplies	1	1	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1	1	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	2	7	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-

Table 2. Comparative Statistics for the State: 1982 and 1977—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll		
		1982 (number)	1977 (number)	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982	1982 (\$1,000)	1977 (\$1,000)	Percent change 1977 to 1982
	Manufacturers' sales branches and sales offices—Con.								
50	Durable goods—Con.								
506	Electrical goods	9	11	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	-	2	-	(D)	(D)	-	(D)	(D)
508	Machinery, equipment, and supplies	28	25	73 685	45 188	63.1	8 514	4 347	95.9
509	Miscellaneous durable goods	-	-	-	-	-	-	-	-
51	Nondurable goods	65	93	862 254	572 078	50.7	15 401	15 417	-1
511	Paper and paper products	4	7	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	2	1	(D)	(D)	(D)	-	-	-
514	Groceries and related products	17	32	152 219	116 432	30.7	7 880	8 211	-4.0
515	Farm-product raw materials	-	-	-	-	-	-	-	-
516	Chemicals and allied products	1	1	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	21	38	634 557	(D)	(D)	3 305	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	2	1	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	18	13	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	83	60	179 145	133 687	34.0	6 437	3 764	71.0
50	Durable goods	44	29	69 236	28 286	144.8	4 126	1 264	226.4
501	Motor vehicles and automotive parts and supplies	6	2	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	1	2	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	2	2	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	1	-	(D)	-	(D)	-	-	(D)
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-	-
506	Electrical goods	1	3	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	6	6	7 236	(D)	(D)	884	(D)	(D)
508	Machinery, equipment, and supplies	21	11	22 745	5 364	324.0	1 789	332	438.9
509	Miscellaneous durable goods	6	3	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	39	31	109 909	105 401	4.3	2 311	2 500	-7.6
511	Paper and paper products	1	1	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	4	6	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	22	16	88 160	80 663	9.3	1 679	1 525	10.1
515	Farm-product raw materials	3	3	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	2	1	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	3	3	6 419	(D)	(D)	260	(D)	(D)
518	Beer, wine and distilled alcoholic beverages	2	-	(D)	-	(D)	(D)	-	(D)
519	Miscellaneous nondurable goods	2	1	(D)	(D)	(D)	(D)	(D)	(D)

Table 3. Selected Ratios for the State: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade	2 549 596	240 629	14 874	46.6	11	13.3	11.1
50	Durable goods	1 349 665	151 247	15 896	49.2	9	21.4	15.6
501	Motor vehicles and automotive parts and supplies	954 941	124 398	14 444	51.7	8	22.4	18.4
5012	Automobiles and other motor vehicles	2 019 406	187 307	15 197	52.5	11	15.5	13.3
5013	Automotive parts and supplies	727 206	103 241	14 075	51.8	7	26.3	21.6
5014	Tires and tubes	1 152 833	147 170	16 106	49.1	8	22.3	15.1
502	Furniture and home furnishings	1 266 115	150 315	15 228	41.5	8	24.4	12.9
5021	Furniture	859 539	131 561	17 214	46.2	7	28.3	10.5
5023	Home furnishings	1 820 545	165 504	13 620	37.6	11	21.9	14.5
503	Lumber and other construction materials	2 090 786	209 079	16 206	50.6	10	15.3	10.5
5031	Lumber, plywood and millwork	2 926 281	242 593	16 606	48.7	12	14.1	11.4
5039	Construction materials, n.e.c.	1 387 211	167 879	15 713	53.3	8	17.6	8.8
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	738 059	96 515	14 238	45.9	8	32.1	10.2
5041	Sporting and recreational goods and supplies	497 222	87 745	11 412	36.4	6	35.7	11.9
5042	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	1 732 063	187 250	18 432	44.2	9	22.3	14.7
5051	Metals service centers and offices	1 732 063	187 250	18 432	44.2	9	22.3	14.7
5052	Coal and other minerals and ores	-	-	-	-	-	-	-
506	Electrical goods	2 145 321	195 713	16 370	43.3	11	19.3	15.9
5063	Electrical apparatus and equipment	2 321 500	193 108	17 248	52.3	12	17.1	10.6
5064	Electrical appliances, television and radio sets	5 109 700	274 715	17 575	28.0	19	22.9	27.0
5065	Electronic parts and equipment	429 500	81 457	10 250	49.4	5	25.5	16.0

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Wholesale trade—Con.							
50	Durable goods—Con.							
507	Hardware, and plumbing and heating equipment and supplies	1 809 436	136 397	15 575	51.9	13	22.0	16.9
5072	Hardware	4 143 667	139 005	15 589	50.8	30	22.1	16.9
5074	Plumbing and heating equipment and supplies (hydronics)	1 438 939	138 523	15 159	51.8	10	21.1	17.8
5075	Warm air heating and air conditioning equipment and supplies	476 308	129 000	15 104	51.6	4	22.7	6.6
5078	Refrigeration equipment and supplies	579 091	99 531	19 094	63.4	6	30.3	15.7
508	Machinery, equipment, and supplies	1 263 092	144 090	16 845	51.1	9	22.9	17.4
5081	Commercial machines and equipment	1 129 293	116 043	17 211	51.2	10	29.0	9.5
5082	Construction and mining machinery and equipment	2 135 944	198 693	17 729	46.1	11	19.3	33.2
5083	Farm and garden machinery and equipment	874 745	125 945	14 170	55.1	7	20.4	34.7
5084	Industrial machinery and equipment	1 613 089	164 841	18 911	52.8	10	21.7	10.7
5085	Industrial supplies	1 414 133	164 116	17 801	51.7	9	21.0	12.9
5086	Professional equipment and supplies	1 154 879	126 195	14 639	46.6	9	24.9	10.6
5087	Service establishment equipment and supplies	691 320	108 019	15 481	56.7	6	25.3	9.7
5088	Transportation equipment and supplies, except motor vehicles	439 000	99 396	10 170	59.8	4	17.1	33.8
509	Miscellaneous durable goods	848 333	167 944	13 492	38.5	5	20.9	3.9
5093	Scrap and waste materials	587 561	88 893	12 871	40.1	7	36.1	6.4
5094	Jewelry, watches, diamonds and other precious stones	384 500	288 375	25 375	48.4	1	18.2	16.9
5099	Durable goods, n.e.c.	1 283 000	345 852	14 130	34.6	4	11.8	1.7
51	Nondurable goods	4 137 145	323 023	13 932	44.1	13	9.8	9.1
511	Paper and paper products	1 456 981	134 570	16 476	54.8	11	22.3	9.0
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	1 008 143	88 489	15 574	57.7	11	30.5	9.6
5113	Industrial and personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	12 104 333	182 937	13 914	48.2	66	15.8	12.4
5122	Drugs, drug proprietaries, and druggists' sundries	12 104 333	182 937	13 914	48.2	66	15.8	12.4
513	Apparel, piece goods, and notions	2 283 720	209 132	16 150	36.4	11	21.2	16.5
5133	Piece goods (woven fabrics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	1 471 000	201 902	19 078	62.7	7	15.1	12.1
5137	Women's, children's and infants' clothing and accessories	-	-	-	-	-	-	-
5139	Footwear	5 466 375	241 608	16 796	31.0	23	22.4	17.3
514	Groceries and related products	2 874 289	230 000	12 800	45.7	12	12.2	5.1
5141	Groceries, general line	13 955 176	343 823	14 268	47.7	41	8.7	5.8
5142	Frozen foods	5 639 294	175 905	11 209	50.4	32	12.7	13.5
5143	Dairy products	1 398 400	227 647	13 293	42.4	6	13.8	2.0
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	889 143	103 733	19 317	52.6	9	35.4	3.1
5146	Fish and seafoods	1 220 647	178 782	11 566	45.0	7	14.4	3.9
5147	Meats and meat products	4 881 059	330 590	13 207	43.7	15	9.1	2.9
5148	Fresh fruits and vegetables	1 951 358	203 187	10 134	45.2	10	11.0	1.8
5149	Groceries and related products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	962 450	243 658	10 468	37.6	4	11.4	8.6
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	1 168 000	245 895	10 912	38.5	5	11.5	9.8
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	13 769 775	899 179	13 877	36.4	15	4.2	11.8
5171	Petroleum bulk stations and terminals	15 413 600	1 066 439	14 346	35.1	14	3.8	13.9
5172	Petroleum and petroleum products, except bulk stations and terminals	9 203 593	519 868	12 814	40.3	18	6.1	1.8
518	Beer, wine and distilled alcoholic beverages	4 967 000	195 423	17 852	43.2	25	21.2	7.4
5181	Beer and ale	6 292 235	188 324	18 354	43.8	33	22.2	7.9
5182	Wines and distilled alcoholic beverages	1 748 571	291 429	11 071	32.1	6	11.8	3.4
519	Miscellaneous nondurable goods	1 742 209	173 316	13 298	49.5	10	15.5	7.6
5191	Farm supplies	1 064 619	198 435	10 621	37.7	5	14.2	10.0
5194	Tobacco and tobacco products	8 474 400	268 177	13 019	52.6	32	9.2	4.4
5198	Paints, varnishes, and supplies	628 875	107 043	15 745	53.1	6	27.7	10.0
5199	Nondurable goods, n.e.c.	1 445 472	118 591	14 656	54.3	12	22.8	9.1
	Merchant wholesalers	2 095 718	193 315	14 396	47.2	11	15.8	11.1
50	Durable goods	1 279 747	141 771	15 422	49.1	9	22.2	17.5
501	Motor vehicles and automotive parts and supplies	955 675	121 935	14 384	51.9	8	22.7	19.0
5012	Automobiles and other motor vehicles	2 149 552	187 198	15 324	52.8	11	15.5	13.8
5013	Automotive parts and supplies	718 571	100 355	13 959	51.9	7	26.8	22.4
5014	Tires and tubes	1 152 833	147 170	16 106	49.1	8	22.3	15.1
502	Furniture and home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	Lumber, plywood and millwork	2 928 281	242 593	16 606	48.7	12	14.1	11.4
5039	Construction materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Merchant wholesalers—Con.							
50	Durable goods—Con.							
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies	497 222	87 745	11 412	36.4	6	35.7	11.9
5042	Toys and hobby goods and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	1 732 063	187 250	18 432	44.2	9	22.3	14.7
5051	Metals service centers and offices	1 732 063	187 250	18 432	44.2	9	22.3	14.7
5052	Coal and other minerals and ores	-	-	-	-	-	-	-
506	Electrical goods	2 113 574	178 983	15 919	42.7	12	20.9	17.9
5063	Electrical apparatus and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	Electronic parts and equipment	429 500	81 457	10 250	49.4	5	25.5	16.0
507	Hardware, and plumbing and heating equipment and supplies	1 850 580	134 034	15 258	51.5	14	22.1	17.4
5072	Hardware	4 143 667	139 005	15 589	50.8	30	22.1	16.9
5074	Plumbing and heating equipment and supplies (hydronics)	1 435 304	135 852	14 683	51.0	11	21.2	18.6
5075	Warm air heating and air conditioning equipment and supplies	344 000	88 205	10 795	47.2	4	25.9	11.9
5078	Refrigeration equipment and supplies	579 091	99 531	19 094	63.4	6	30.3	15.7
508	Machinery, equipment, and supplies	1 151 677	133 916	16 020	50.6	9	23.6	21.0
5081	Commercial machines and equipment	598 563	73 669	14 035	49.3	8	38.7	14.2
5082	Construction and mining machinery and equipment	2 135 944	198 693	17 729	46.1	11	19.3	33.2
5083	Farm and garden machinery and equipment	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment	1 630 525	144 936	17 773	53.5	11	22.9	14.1
5085	Industrial supplies	1 431 192	154 402	17 469	51.1	9	22.1	14.5
5086	Professional equipment and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	Service establishment equipment and supplies	691 320	108 019	15 481	56.7	6	25.3	9.7
5088	Transportation equipment and supplies, except motor vehicles	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials	587 561	88 893	12 871	40.1	7	36.1	6.4
5094	Jewelry, watches, diamonds and other precious stones	384 500	288 375	25 375	48.4	1	18.2	16.9
5099	Durable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	3 245 862	242 264	13 422	45.4	13	12.2	7.5
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	12 104 333	182 937	13 914	48.2	66	15.8	12.4
5122	Drugs, drug proprietaries, and druggists' sundries	12 104 333	182 937	13 914	48.2	66	15.8	12.4
513	Apparel, piece goods, and notions	1 511 895	181 810	17 228	38.6	8	24.5	15.5
5133	Piece goods (woven fabrics)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5134	Notions and other dry goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	2 420 996	195 643	11 979	46.2	12	13.3	5.2
5141	Groceries, general line	13 955 176	343 823	14 268	47.7	41	8.7	5.8
5142	Frozen foods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5145	Confectionery	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods	1 220 647	178 782	11 566	45.0	7	14.4	3.9
5147	Meats and meat products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5148	Fresh fruits and vegetables	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5149	Groceries and related products, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	Cotton	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5153	Grain	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	9 788 987	544 608	12 918	39.0	18	6.1	8.5
5171	Petroleum bulk stations and terminals	10 812 125	627 439	13 191	38.5	17	5.5	10.2
5172	Petroleum and petroleum products, except bulk stations and terminals	7 184 636	361 698	12 316	40.2	20	8.5	2.0
518	Beer, wine and distilled alcoholic beverages	5 275 450	184 779	17 823	43.8	29	22.0	8.0
5181	Beer and ale	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5182	Wines and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	1 716 728	156 440	13 274	51.5	11	16.5	6.9
5191	Farm supplies	868 286	163 011	10 211	40.6	5	15.4	9.4
5194	Tobacco and tobacco products	8 474 400	268 177	13 019	52.6	32	9.2	4.4
5198	Paints, varnishes, and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c.	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 3. Selected Ratios for the State: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per establishment ¹ (number)	Operating expenses as percent of sales	End-of-1982 inventories as percent of sales
		Per establishment (dollars)	Per employee ¹ (dollars)	Per employee ¹ (dollars)	As percent of operating expenses			
	Manufacturers' sales branches and sales offices	9 128 858	764 344	20 212	40.8	12	6.5	13.1
50	Durable goods	2 570 854	246 850	23 859	50.9	10	19.0	5.0
501	Motor vehicles and automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	-	-	-	-	-	-	-
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	-	-	-	-	-	-	-
508	Machinery, equipment, and supplies	2 631 607	205 824	23 782	52.6	13	22.0	5.4
509	Miscellaneous durable goods	-	-	-	-	-	-	-
51	Nondurable goods	13 265 448	1 027 716	18 356	38.0	13	5.0	14.1
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	8 954 059	355 652	18 411	41.9	25	12.3	7.2
515	Farm-product raw materials	-	-	-	-	-	-	-
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	30 217 000	4 316 714	22 483	26.4	7	2.0	15.6
518	Beer, wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Agents, brokers, and commission merchants	2 158 373	475 186	17 074	49.0	5	7.3	.5
50	Durable goods	1 573 545	284 922	16 979	49.0	6	12.2	1.0
501	Motor vehicles and automotive parts and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum	-	-	-	-	-	-	-
506	Electrical goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	1 206 000	226 125	27 625	62.7	5	19.5	4.0
508	Machinery, equipment, and supplies	1 083 095	184 919	14 545	57.1	6	13.8	1.3
509	Miscellaneous durable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	2 818 179	820 216	17 246	48.9	3	4.3	.1
511	Paper and paper products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries and druggists' sundries	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products	4 007 273	937 872	17 862	54.7	4	3.5	.1
515	Farm-product raw materials	(D)	(D)	(D)	(D)	(D)	(D)	(D)
516	Chemicals and allied products	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products	2 139 667	493 769	20 000	42.8	4	9.5	.1
518	Beer, wine and distilled alcoholic beverages	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods	(D)	(D)	(D)	(D)	(D)	(D)	(D)

¹Based on number of employees for pay period including March 12.

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	BANGOR SMSA										
	Wholesale trade	184	703 117	37 664	2 413	163	468 633	32 686	2 132	21	234 484
50	Durable goods	111	192 273	19 745	1 235	105	178 306	18 959	1 208	6	13 967
501	Motor vehicles and automotive parts and supplies ..	25	45 241	5 069	327	23	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings	3	2 361	191	17	3	2 361	191	17	-	(D)
503	Lumber and other construction materials	12	30 155	1 907	109	12	30 155	1 907	109	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods	13	22 682	2 589	133	10	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies	40	69 766	7 468	434	39	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
51	Nondurable goods	73	510 844	17 919	1 178	58	290 327	13 727	924	15	220 517
511	Paper and paper products	8	10 656	1 242	78	7	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
514	Groceries and related products	15	(D)	(D)	(D)	10	27 158	2 631	218	5	(D)
515	Farm-product raw materials	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products	19	368 034	4 855	314	13	(D)	(D)	(D)	6	(D)
518	Beer, wine and distilled alcoholic beverages	4	22 532	2 273	126	3	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods	15	(D)	(D)	(D)	14	(D)	(D)	(D)	1	(D)
	LEWISTON-AUBURN SMSA										
	Wholesale trade	148	267 276	28 231	1 862	133	232 829	25 139	1 676	15	34 447
50	Durable goods	85	100 618	13 186	856	80	(D)	(D)	(D)	5	(D)
501	Motor vehicles and automotive parts and supplies ..	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
502	Furniture and home furnishings	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
503	Lumber and other construction materials	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
506	Electrical goods	8	6 325	1 056	73	8	6 325	1 056	73	-	-
507	Hardware, and plumbing and heating equipment and supplies	7	21 071	3 026	185	7	21 071	3 026	185	-	-
508	Machinery, equipment, and supplies	39	47 179	5 760	356	34	(D)	(D)	(D)	5	(D)
509	Miscellaneous durable goods	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
51	Nondurable goods	63	166 658	15 045	1 006	53	(D)	(D)	(D)	10	(D)
511	Paper and paper products	8	10 698	1 385	81	8	10 698	1 385	81	-	-
512	Drugs, drug proprietaries and druggists' sundries ..	-	-	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions	8	8 317	414	37	7	(D)	(D)	(D)	1	(D)
514	Groceries and related products	22	58 746	4 383	291	17	(D)	(D)	(D)	5	(D)
515	Farm-product raw materials	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products	4	7 142	830	48	4	7 142	830	48	-	-
517	Petroleum and petroleum products	4	17 970	794	76	2	(D)	(D)	(D)	2	(D)
518	Beer, wine and distilled alcoholic beverages	4	24 679	2 476	148	4	24 679	2 476	148	-	-
519	Miscellaneous nondurable goods	13	39 106	4 763	325	11	(D)	(D)	(D)	2	(D)
	PORTLAND SMSA										
	Wholesale trade	461	1 676 194	105 460	6 458	383	1 019 033	87 444	5 627	78	657 161
50	Durable goods	318	605 894	64 344	3 835	271	506 239	53 441	3 338	47	99 655
501	Motor vehicles and automotive parts and supplies ..	49	71 155	7 991	550	45	(D)	(D)	(D)	4	(D)
502	Furniture and home furnishings	7	12 774	1 628	82	6	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials	28	80 050	6 680	390	26	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	5	1 869	237	24	5	1 869	237	24	-	-
505	Metals and minerals, except petroleum	5	18 957	1 604	92	5	18 957	1 604	92	-	-
506	Electrical goods	33	96 331	7 448	468	28	(D)	(D)	(D)	5	(D)
507	Hardware, and plumbing and heating equipment and supplies	39	97 718	10 615	625	34	(D)	(D)	(D)	5	(D)
508	Machinery, equipment, and supplies	128	204 468	25 295	1 420	99	(D)	(D)	(D)	29	(D)
509	Miscellaneous durable goods	24	22 572	2 846	184	23	(D)	(D)	(D)	1	(D)
51	Nondurable goods	143	1 070 300	41 116	2 623	112	512 794	34 003	2 289	31	557 506
511	Paper and paper products	18	41 918	5 270	296	16	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	6	(D)	(D)	(D)	4	(D)	(D)	(D)	2	(D)
514	Groceries and related products	46	(D)	(D)	(D)	34	193 975	12 448	964	12	(D)
515	Farm-product raw materials	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-

Table 4. **Summary Statistics for Standard Metropolitan Statistical Areas: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]

SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types	
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Sales (\$1,000)
	PORTLAND SMSA—Con.									
51	Nondurable goods—Con.									
516	Chemicals and allied products.....	13	(D)	(D)	(D)	11	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products.....	19	562 255	4 848	254	9	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages.....	8	41 794	3 768	198	7	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods.....	28	(D)	(D)	(D)	26	32 823	3 490	240	(D)
	PORTSMOUTH-DOVER-ROCHESTER, N.H.-MAINE, SMSA									
	Wholesale trade.....	212	878 553	34 210	1 993	177	693 838	27 885	1 669	184 715
50	Durable goods.....	135	218 023	18 740	1 066	120	157 354	16 488	954	60 669
501	Motor vehicles and automotive parts and supplies.....	26	34 837	4 967	267	26	34 837	4 967	267	-
502	Furniture and home furnishings.....	8	5 760	706	44	7	(D)	(D)	(D)	(D)
503	Lumber and other construction materials.....	11	21 893	1 374	74	10	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	3	1 822	181	22	3	1 822	181	22	-
505	Metals and minerals, except petroleum.....	5	13 113	758	31	4	(D)	(D)	(D)	(D)
506	Electrical goods.....	13	28 297	2 287	128	12	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies.....	16	25 551	2 122	136	14	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies.....	43	83 117	6 030	340	35	32 755	4 125	244	50 362
509	Miscellaneous durable goods.....	10	3 633	315	24	9	(D)	(D)	(D)	(D)
51	Nondurable goods.....	77	660 530	15 470	927	57	536 484	11 397	715	124 046
511	Paper and paper products.....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-
512	Drugs, drug proprietaries and druggists' sundries.....	-	-	-	-	-	-	-	-	-
513	Apparel, piece goods, and notions.....	10	(D)	(D)	(D)	7	(D)	(D)	(D)	14 606
514	Groceries and related products.....	30	67 752	5 475	323	20	(D)	(D)	(D)	(D)
515	Farm-product raw materials.....	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products.....	5	(D)	(D)	(D)	4	997	135	15	(D)
517	Petroleum and petroleum products.....	10	(D)	(D)	(D)	7	(D)	(D)	(D)	(D)
518	Beer, wine and distilled alcoholic beverages.....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods.....	13	(D)	(D)	(D)	11	28 817	1 696	139	(D)

Table 5. **Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types	
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Sales (\$1,000)
	Wholesale trade.....	834	1 546 101	88 038	6 710	762	(D)	(D)	(D)	(D)
50	Durable goods.....	410	354 958	35 310	2 414	385	(D)	(D)	(D)	(D)
501	Motor vehicles and automotive parts and supplies.....	115	67 442	7 919	567	114	(D)	(D)	(D)	(D)
5012	Automobiles and other motor vehicles.....	19	31 350	2 684	165	18	(D)	(D)	(D)	(D)
5013	Automotive parts and supplies.....	92	(D)	(D)	(D)	92	(D)	(D)	(D)	-
5014	Tires and tubes.....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-
502	Furniture and home furnishings.....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	(D)
5021	Furniture.....	6	1 136	77	13	5	(D)	(D)	(D)	(D)
5023	Home furnishings.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-
503	Lumber and other construction materials.....	21	28 448	1 906	140	19	(D)	(D)	(D)	(D)
5031	Lumber, plywood and millwork.....	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-
5039	Construction materials, n.e.c.....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies.....	8	8 171	1 237	67	7	(D)	(D)	(D)	(D)
5041	Sporting and recreational goods and supplies.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-
5042	Toys and hobby goods and supplies.....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	(D)
5043	Photographic equipment and supplies.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-
505	Metals and minerals, except petroleum.....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-
5051	Metals service centers and offices.....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-
5052	Coal and other minerals and ores.....	-	-	-	-	-	-	-	-	-
506	Electrical goods.....	24	41 997	2 903	181	22	(D)	(D)	(D)	(D)
5063	Electrical apparatus and equipment.....	16	(D)	(D)	(D)	14	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets.....	-	-	-	-	-	-	-	-	-
5065	Electronic parts and equipment.....	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-

**Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas:
1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's see appendix D]

SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
50	Durable goods—Con.										
507	Hardware, and plumbing and heating equipment and supplies	36	26 685	3 730	276	35	(D)	(D)	(D)	1	(D)
5072	Hardware	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5074	Plumbing and heating equipment and supplies (hydronics)	20	18 837	2 641	179	20	18 837	2 641	179	-	-
5075	Warm air heating and air conditioning equipment and supplies	4	(D)	(D)	(D)	3	608	89	11	1	(D)
5078	Refrigeration equipment and supplies	-	-	-	-	-	-	-	-	-	-
508	Machinery, equipment, and supplies	143	125 080	13 993	900	131	(D)	(D)	(D)	12	(D)
5081	Commercial machines and equipment	22	(D)	(D)	(D)	21	(D)	(D)	(D)	1	(D)
5082	Construction and mining machinery and equipment	14	24 005	2 110	118	14	24 005	2 110	118	-	-
5083	Farm and garden machinery and equipment	44	(D)	(D)	(D)	43	(D)	(D)	(D)	1	(D)
5084	Industrial machinery and equipment	22	(D)	(D)	(D)	15	(D)	(D)	(D)	7	(D)
5085	Industrial supplies	13	(D)	(D)	(D)	11	(D)	(D)	(D)	2	(D)
5086	Professional equipment and supplies	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5087	Service establishment equipment and supplies	10	10 349	1 203	68	10	10 349	1 203	68	-	-
5088	Transportation equipment and supplies, except motor vehicles	7	4 322	391	24	6	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	46	40 830	2 147	172	41	(D)	(D)	(D)	5	(D)
5093	Scrap and waste materials	23	(D)	(D)	(D)	23	(D)	(D)	(D)	-	-
5094	Jewelry, watches, diamonds and other precious stones	-	-	-	-	-	-	-	-	-	-
5099	Durable goods, n.e.c.	23	(D)	(D)	(D)	18	(D)	(D)	(D)	5	(D)
51	Nondurable goods	424	1 191 143	52 728	4 296	377	(D)	(D)	(D)	47	(D)
511	Paper and paper products	18	12 491	1 379	108	16	(D)	(D)	(D)	2	(D)
5111	Printing and writing paper	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5112	Stationery supplies	14	4 759	805	65	12	(D)	(D)	(D)	2	(D)
5113	Industrial and personal service paper	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5122	Drugs, drug proprietaries, and druggists' sundries	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5133	Piece goods (woven fabrics)	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5134	Notions and other dry goods	-	-	-	-	-	-	-	-	-	-
5136	Men's and boys' clothing and furnishings	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5137	Women's, children's and infants' clothing and accessories	-	-	-	-	-	-	-	-	-	-
5139	Footwear	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products	233	(D)	(D)	(D)	216	(D)	(D)	(D)	17	(D)
5141	Groceries, general line	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5142	Frozen foods	10	(D)	(D)	(D)	7	(D)	(D)	(D)	3	(D)
5143	Dairy products	27	26 831	2 000	168	26	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5145	Confectionery	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5146	Fish and seafoods	95	105 787	5 823	466	95	105 787	5 823	466	-	-
5147	Meats and meat products	11	38 567	1 479	123	10	(D)	(D)	(D)	1	(D)
5148	Fresh fruits and vegetables	48	89 291	4 031	38	38	(D)	(D)	(D)	10	(D)
5149	Groceries and related products, n.e.c.	21	36 116	3 464	271	20	(D)	(D)	(D)	1	(D)
515	Farm-product raw materials	17	(D)	(D)	(D)	14	14 256	640	60	3	(D)
5152	Cotton	-	-	-	-	-	-	-	-	-	-
5153	Grain	10	(D)	(D)	(D)	9	(D)	(D)	(D)	1	(D)
5154	Livestock	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
5159	Farm-product raw materials, n.e.c.	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
516	Chemicals and allied products	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5161	Chemicals and allied products	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products	60	456 258	11 179	918	54	(D)	(D)	(D)	6	(D)
5171	Petroleum bulk stations and terminals	44	322 171	6 215	507	39	(D)	(D)	(D)	5	(D)
5172	Petroleum and petroleum products, except bulk stations and terminals	16	134 087	4 964	411	15	(D)	(D)	(D)	1	(D)
518	Beer, wine and distilled alcoholic beverages	8	30 203	2 373	138	6	(D)	(D)	(D)	2	(D)
5181	Beer and ale	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5182	Wines and distilled alcoholic beverages	4	(D)	(D)	(D)	2	(D)	(D)	(D)	2	(D)
519	Miscellaneous nondurable goods	76	(D)	(D)	(D)	61	(D)	(D)	(D)	15	(D)
5191	Farm supplies	43	51 713	2 635	263	34	(D)	(D)	(D)	9	(D)
5194	Tobacco and tobacco products	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies	4	1 096	156	9	3	(D)	(D)	(D)	1	(D)
5199	Nondurable goods, n.e.c.	24	(D)	(D)	(D)	19	(D)	(D)	(D)	5	(D)

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F.]

SIC code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
	CUMBERLAND COUNTY										
	Wholesale trade	493	1 700 168	107 368	6 588	410	1 038 887	89 086	5 743	83	661 281
50	Durable goods.....	336	618 560	65 799	3 928	286	(D)	(D)	(D)	50	(D)
501	Motor vehicles and automotive parts and supplies.....	56	74 718	8 552	596	52	(D)	(D)	(D)	4	(D)
502	Furniture and home furnishings.....	7	12 866	1 641	83	6	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials	31	82 579	6 961	419	29	(D)	(D)	(D)	2	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	5	1 869	237	24	5	1 869	237	24	-	-
505	Metals and minerals, except petroleum.....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
506	Electrical goods	34	(D)	(D)	(D)	29	(D)	(D)	(D)	5	(D)
507	Hardware, and plumbing and heating equipment and supplies	39	97 847	10 645	626	34	(D)	(D)	(D)	5	(D)
508	Machinery, equipment, and supplies	135	211 257	25 854	1 442	103	135 998	16 815	1 025	32	75 259
509	Miscellaneous durable goods	23	(D)	(D)	(D)	22	(D)	(D)	(D)	1	(D)
51	Nondurable goods	157	1 081 608	41 569	2 660	124	(D)	(D)	(D)	33	(D)
511	Paper and paper products	18	39 943	5 252	294	16	(D)	(D)	(D)	2	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	3	(D)	(D)	3	(D)	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	7	19 246	1 465	73	4	(D)	(D)	(D)	3	(D)
514	Groceries and related products	53	304 748	16 577	1 184	41	(D)	(D)	(D)	12	(D)
515	Farm-product raw materials	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
516	Chemicals and allied products	12	21 253	2 985	144	10	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products	20	(D)	(D)	(D)	10	(D)	(D)	(D)	10	441 465
518	Beer, wine and distilled alcoholic beverages	8	41 794	3 768	198	7	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods	33	38 543	3 836	273	30	(D)	(D)	(D)	3	(D)
	PENOBSCOT COUNTY										
	Wholesale trade	223	764 405	41 664	2 681	198	523 788	36 540	2 386	25	240 817
50	Durable goods.....	131	221 184	22 014	1 373	125	207 217	21 228	1 346	8	13 967
501	Motor vehicles and automotive parts and supplies.....	31	47 410	5 339	346	29	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings.....	3	2 361	191	17	3	2 361	191	17	-	-
503	Lumber and other construction materials	14	(D)	(D)	(D)	14	(D)	(D)	(D)	-	-
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
505	Metals and minerals, except petroleum.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods	14	(D)	(D)	(D)	11	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies	13	19 309	2 208	171	13	19 309	2 208	171	-	-
508	Machinery, equipment, and supplies	47	73 801	7 995	473	46	(D)	(D)	(D)	1	(D)
509	Miscellaneous durable goods	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
51	Nondurable goods	92	543 221	19 850	1 308	73	316 571	15 312	1 040	19	226 650
511	Paper and paper products	8	10 656	1 242	78	7	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
514	Groceries and related products	23	67 205	5 410	382	16	38 759	3 640	275	7	28 446
515	Farm-product raw materials	6	4 251	231	25	4	(D)	(D)	(D)	2	(D)
516	Chemicals and allied products	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products	23	379 829	5 237	352	17	(D)	(D)	(D)	6	(D)
518	Beer, wine and distilled alcoholic beverages	4	22 532	2 273	126	3	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods	17	23 841	1 713	130	16	(D)	(D)	(D)	1	(D)

Table 7. Summary Statistics for Places With 200 Establishments or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	PORTLAND										
	Wholesale trade	239	878 243	87 057	4 224	208	751 375	59 438	3 877	31	124 888
50	Durable goods.....	159	398 812	39 584	2 359	138	347 800	33 985	2 105	21	49 012
501	Motor vehicles and automotive parts and supplies ..	23	41 540	4 714	325	21	(D)	(D)	(D)	2	(D)
502	Furniture and home furnishings.....	4	(D)	(D)	4	(D)	(D)	(D)	(D)	-	(D)
503	Lumber and other construction materials	18	85 872	4 811	262	15	(D)	(D)	(D)	1	(D)
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	3	1 342	153	12	3	1 342	153	12	-	-
505	Metals and minerals, except petroleum	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods	23	84 367	5 615	341	19	(D)	(D)	(D)	4	(D)
507	Hardware, and plumbing and heating equipment and supplies	20	81 397	8 300	504	20	81 397	8 300	504	-	-
508	Machinery, equipment, and supplies	58	92 760	12 185	895	43	(D)	(D)	(D)	13	(D)
509	Miscellaneous durable goods	13	(D)	(D)	12	(D)	(D)	(D)	(D)	1	(D)
51	Nondurable goods	80	479 831	27 473	1 885	70	403 775	25 451	1 772	10	75 856
511	Paper and paper products	11	28 355	3 798	203	10	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries and druggists' sundries ..	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
514	Groceries and related products	28	214 715	13 176	957	23	(D)	(D)	(D)	5	(D)
515	Farm-product raw materials	1	(D)	(D)	1	(D)	(D)	(D)	(D)	-	-
516	Chemicals and allied products	6	16 191	2 420	112	4	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
518	Beer, wine and distilled alcoholic beverages	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods	17	20 163	1 559	111	17	20 163	1 559	111	-	-

Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Establishments (number)	Sales (\$1,000)
Maine.....	1 854	4 217 031	280 670	17 525	1 465	3 070 227	228 844	15 882	189	1 146 804
Androscoggin County.....	165	278 805	29 232	1 947	149	244 219	26 132	1 759	16	34 586
Auburn.....	57	85 396	8 108	534	50	(D)	(D)	(D)	7	(D)
Lewiston.....	86	179 971	19 650	1 290	79	157 406	17 729	1 173	7	21 565
Balance of county.....	22	14 438	1 474	123	20	(D)	(D)	(D)	2	(D)
Aroostook County.....	160	352 112	17 804	1 537	142	269 760	16 401	1 447	18	82 352
Caribou.....	36	60 788	4 458	425	32	(D)	(D)	(D)	4	(D)
Presque Isle.....	37	163 879	6 012	445	34	(D)	(D)	(D)	3	(D)
Balance of county.....	87	127 445	7 334	667	76	(D)	(D)	(D)	11	(D)
Cumberland County.....	493	1 700 168	107 368	6 588	410	1 038 887	89 086	5 743	83	661 281
Brunswick town.....	9	(D)	(D)	8	9	3 439	588	43	(D)	(D)
Gorham town.....	18	13 088	1 448	95	16	(D)	(D)	(D)	2	(D)
Portland.....	239	876 243	67 057	4 224	208	751 375	59 436	3 877	31	124 868
Scarborough town.....	33	92 760	3 963	256	27	(D)	(D)	(D)	6	(D)
South Portland.....	77	580 381	18 629	962	52	141 754	12 326	670	25	438 627
Westbrook.....	29	46 392	5 831	333	25	36 529	4 163	254	4	9 863
Windham town.....	6	3 728	412	44	6	3 728	412	44	-	-
Balance of county.....	82	(D)	(D)	(D)	68	(D)	(D)	(D)	14	13 484
Franklin County.....	24	35 520	2 755	213	24	35 520	2 755	213	-	-
Hancock County.....	59	153 509	5 301	437	57	(D)	(D)	(D)	2	(D)
Ellsworth.....	15	23 735	1 795	154	14	(D)	(D)	(D)	1	(D)
Balance of county.....	44	129 774	3 506	283	43	(D)	(D)	(D)	1	(D)
Kennebec County.....	152	405 418	26 841	1 766	131	326 801	24 477	1 649	21	78 817
Augusta.....	57	177 197	11 654	763	51	142 934	10 554	714	6	34 263
Gardiner.....	14	59 802	3 638	237	13	(D)	(D)	(D)	1	(D)
Hallowell.....	6	18 256	1 777	17	4	(D)	(D)	(D)	2	(D)
Waterville.....	30	60 120	4 292	297	27	57 586	3 953	279	3	2 532
Balance of county.....	45	90 043	6 980	452	36	65 952	6 288	412	9	24 091
Knox County.....	56	77 640	5 094	427	54	(D)	(D)	(D)	2	(D)
Rockland.....	23	32 003	2 444	238	21	(D)	(D)	(D)	2	(D)
Balance of county.....	33	45 637	2 650	189	33	45 637	2 650	189	-	-
Lincoln County.....	28	19 548	1 537	150	27	(D)	(D)	(D)	1	(D)
Oxford County.....	35	80 987	3 041	269	32	79 230	2 908	264	3	1 757

Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
Maine—Con.										
Penobscot County	223	764 405	41 664	2 681	198	523 788	36 540	2 386	25	240 617
Bangor	125	552 340	27 769	1 798	112	383 247	25 310	1 672	13	169 093
Brewer	37	108 856	6 753	409	33	(D)	(D)	(D)	4	(D)
Old Town	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Orono town	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	(D)
Balance of county	57	83 048	5 592	369	50	(D)	(D)	(D)	7	(D)
Piscataquis County	14	14 004	608	45	12	(D)	(D)	(D)	2	(D)
Sagadahoc County	18	22 630	2 159	164	17	(D)	(D)	(D)	1	(D)
Bath	8	11 415	1 227	78	7	(D)	(D)	(D)	1	(D)
Balance of county	10	11 215	932	86	10	11 215	932	86	-	-
Somerset County	43	57 050	3 595	272	36	39 842	3 091	242	7	17 208
Waldo County	24	87 357	2 500	205	24	87 357	2 500	205	-	-
Belfast	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
Balance of county	16	(D)	(D)	(D)	16	(D)	(D)	(D)	-	-
Washington County	48	61 373	3 213	282	47	(D)	(D)	(D)	1	(D)
Calais	7	8 074	568	43	6	(D)	(D)	(D)	1	(D)
Balance of county	41	53 299	2 645	239	41	53 299	2 645	239	-	-
York County	112	106 505	7 958	542	105	86 779	7 274	506	7	19 726
Biddeford	25	22 211	2 444	152	25	22 211	2 444	152	-	-
Saco	10	6 845	710	56	9	(D)	(D)	(D)	1	(D)
Sanford town	13	6 663	619	58	13	6 663	619	58	-	-
Balance of county	64	70 786	4 185	276	58	(D)	(D)	(D)	6	(D)

Table 9. Counties Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Maine-----	(X)	4 217 031	4 217 031	100.0	Maine—Con.				
Cumberland -----	1	1 700 168	1 700 168	40.3	Oxford -----	9	80 987	3 929 266	93.2
Penobscot -----	2	764 405	2 464 573	58.4	Knox -----	10	77 640	4 006 906	95.0
Kennebec -----	3	405 418	2 869 991	68.1	Washington -----	11	61 373	4 068 279	96.5
Arroostook -----	4	352 112	3 222 103	76.4	Somerset -----	12	57 050	4 125 329	97.8
Androscoggin -----	5	276 805	3 500 908	83.0	Franklin -----	13	35 520	4 160 849	98.7
Hancock -----	6	153 509	3 654 417	86.7	Sagadahoc -----	14	22 630	4 183 479	99.2
York -----	7	106 505	3 760 922	89.2	Lincoln -----	15	19 548	4 203 027	99.7
Waldo -----	8	87 357	3 848 279	91.3	Piscataquis -----	16	14 004	4 217 031	100.0

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Maine-----	(X)	4 217 031	4 217 031	100.0	Maine—Con.				
Portland-----	1	876 243	876 243	20.8	South Portland-----	2	580 381	1 456 624	34.5

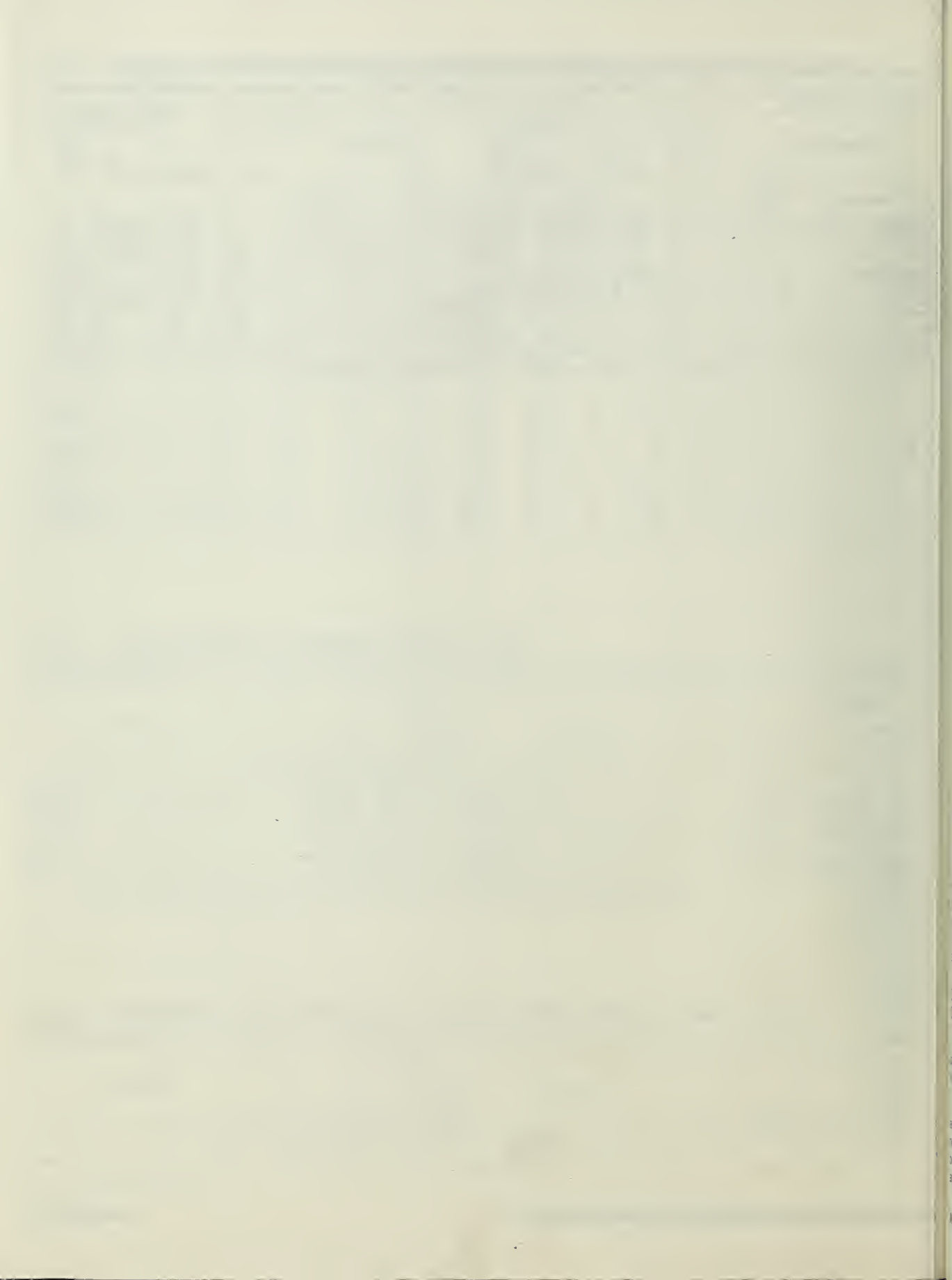
See footnotes at end of table.

Table 10. **Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by Δ, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Maine—Con.				Maine—Con.					
Bangor.....	3	552 340	2 008 964	47.6	Bliddeford.....	16	22 211	3 121 074	74.0
Lewiston.....	4	178 971	2 187 935	51.9	Hallowell.....	17	18 256	3 139 330	74.4
Augusta.....	5	177 197	2 365 132	56.1	Gorham town.....	18	13 088	3 152 418	74.8
Presque Isle.....	6	163 879	2 529 011	60.0	Bath.....	19	11 415	3 163 833	75.0
Brewer.....	7	108 856	2 637 867	62.6	Calais.....	20	8 074	3 171 907	75.2
Scarborough town.....	8	92 760	2 730 627	64.8	Saco.....	21	6 845	3 178 752	75.4
Auburn.....	9	85 396	2 816 023	66.8	Sanford town.....	22	6 663	3 185 415	75.5
Caribou.....	10	60 788	2 876 811	68.2	Windham town.....	23	3 728	3 189 143	75.6
Waterville.....	11	60 120	2 936 931	69.6	Belfast.....	(X)	(D)	(X)	(X)
Gardiner.....	12	59 802	2 996 733	71.1	Brunswick town.....	(X)	(D)	(X)	(X)
Westbrook.....	13	46 392	3 043 125	72.2	Old Town.....	(X)	(D)	(X)	(X)
Rockland.....	14	32 003	3 075 128	72.9	Orono town.....	(X)	(D)	(X)	(X)
Ellsworth.....	15	23 735	3 098 863	73.5					

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



APPENDIX A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.

Method of classifying kinds of business—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification—In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual¹ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment—The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.

Inventories—In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix G of the United States Summary report included as part of this series.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories—Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscellaneous Subjects report (WC82-I-4).

Operating expenses—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments—Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise or for selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into—

1. New and used automobiles and motorcycles.
2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)—Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into—

1. New automotive parts, accessories, and equipment—warehouse distributors (without machine shop).
2. New automotive parts, accessories, and equipment—jobbers (without machine shop).
3. New automotive parts, accessories, and equipment—warehouse distributors (with machine shop).
4. New automotive parts, accessories and equipment—jobbers (with machine shop).
5. Used automotive parts, equipment, and supplies.
6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into—

1. China, glassware, and crockery.
2. Linens, domestics, curtains, etc.
3. Floor coverings.
4. Other home furnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into—

1. Lumber-without yard.
2. Lumber-with yard.
3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into—

1. Brick, stone, tile, sand, etc.
2. Flat glass and other construction glass.
3. Roofing, siding, and insulation materials.
4. Other construction materials.

Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, television and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

Machinery, equipment, and supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

1. Office machines and equipment.
2. Restaurant and hotel equipment and supplies.
3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting

of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment-farm dealers.
2. Farm machinery and equipment-wholesale distributors.
3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,

physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into—

1. Dental supplies.
2. Religious and school supplies.
3. Surgical, medical, and hospital supplies.
4. Optical and ophthalmic goods.
5. Other professional equipment and supplies—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.

- a. Iron and steel scrap processors (using power processing equipment).

- b. Iron and steel scrap dealers (not using power processing equipment).

2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. Other durable goods.

Nondurable goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of

"proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."

2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into—

1. Piece goods jobbers.
2. Piece goods converters.

Notions and other dry goods (SIC 5134)—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meats and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Canned goods.
4. Food and beverage basic materials.
5. Other grocery specialties.

Farm-product raw materials (SIC 515)

Cotton (SIC 5152)—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into—

1. Chemicals and allied products, except plastics and gases.
2. Plastics materials and basic forms.
3. Industrial gases, except LP.

Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations, except LP.
2. Petroleum bulk terminals, except LP.
3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

Beer, wine and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into—

1. Books, periodicals, newspapers.
2. Art goods.
3. Flowers and florists' supplies.
4. General merchandise.
5. Textile bags and bagging.
6. Specialty advertising (sale of merchandise).
7. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

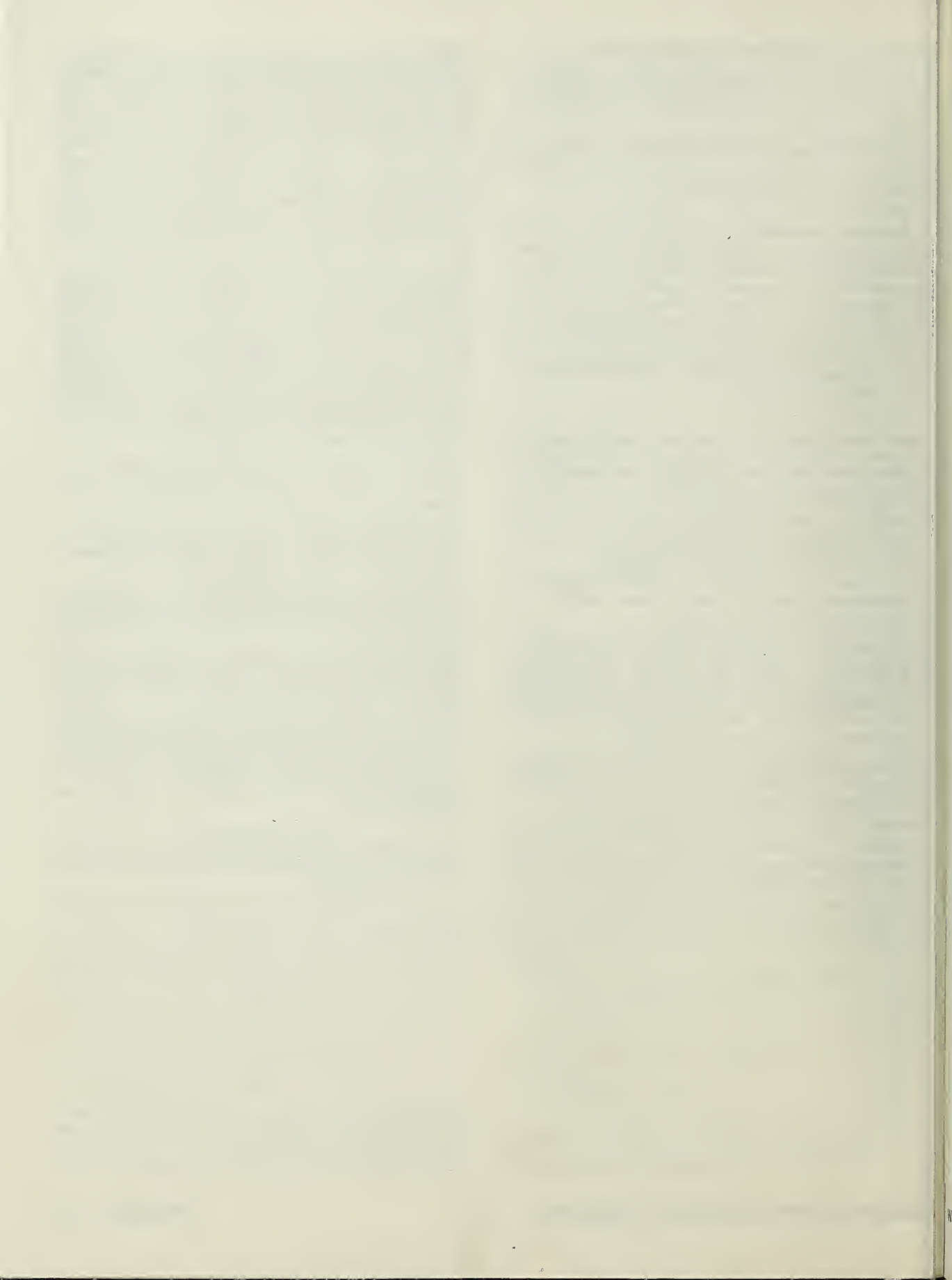
Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
FORM

1982 CENSUS OF DISTRIBUTIVE TRADES

O.M.B. APPROVAL NO. 0607-0267 EXPIRES 12/84

NOTICE - Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (E) Number

CB-5001

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, Indiana 47134

DUE DATE: FEBRUARY 15, 1983

If you cannot file by the due date, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

Note - Please read the accompanying instructions before answering the questions.

Please correct errors in name, address, and ZIP code. ENTER street and number if not shown.

Item 1 - EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (E) Number shown in the label the SAME as that used for this establishment on its latest 1982 Employer's Quarterly Federal Tax Return, Treasury Form 941?

001 ☐ YES

002 ☐ NO - Enter current E) Number

(9 digits)

Item 2 - PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

001 ☐ YES

002 ☐ NO

003 ☐ No legal boundaries

004 ☐ Don't know

c. Type of municipality where physically located

001 ☐ City, village, or borough

002 ☐ Town or township

003 ☐ Other or don't know

d. Name of county where physically located

Item 3 - OPERATIONAL STATUS

a. How many months during 1982 did this firm or organization actively operate this establishment?

Number of months

002

b. Mark (X) the ONE box which best describes this establishment at the end of 1982.

001 ☐ In operation

002 ☐ Temporarily or seasonally inactive

003 ☐ Ceased operation - Give date

004 ☐ Sold or leased to another operator - Give date at right

AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

Item 4 - ORGANIZATIONAL STATUS

Mark (X) the ONE box which best describes this establishment during 1982.

001 ☐ Individual proprietorship

002 ☐ Partnership

003 ☐ Cooperative association (taxable)

004 ☐ Cooperative association (tax-exempt)

005 ☐ Government - Specify

006 ☐ Corporation (Do not mark if any form of cooperative association.)

007 ☐ Other - Specify

Item 5 - INVENTORIES

a. Did you have inventories at the end of the years specified?

End of 1982

110 ☐ YES

2 ☐ NO

End of 1981

120 ☐ YES

2 ☐ NO

If "NO" for both years, SKIP to item 6.

b. Report inventories at cost or market using generally accepted accounting methods. For inventories at LIFO cost use the sum of the LIFO amount plus the LIFO reserve when completing lines b and d.

046 Mil. Thou. Dol.

047 Mil. Thou. Dol.

c. Amount of total on line b which was not subject to LIFO costing.

111

121

d. Amount of total on line b which was subject to LIFO costing.

112

122

(1) Amount of the LIFO reserve

113

123

(2) LIFO value of line d

114

124

NOTE: The sum of lines d(1) and d(2) should equal line d. The sum of lines c and d should equal line b.

PENALTY FOR FAILURE TO REPORT

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,125,628, report either

*PREFERRED

Acceptable

Mil. Thou. Dol.

1 126

1 125 628

Item 6 - DOLLAR VOLUME OF BUSINESS IN 1982

a. Sales of merchandise and other operating receipts

010 Mil. Thou. Dol.

b. Did this establishment sell merchandise on a commission or brokerage basis?

100 ☐ YES - Go to c

2 ☐ NO - SKIP to e

c. Gross selling value of business conducted for the account of others (include in item 6a.)

101 Mil. Thou. Dol.

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

102

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States or its possessions?

103 Percent

f. Did this establishment have transfers (billings) to other establishments within your company?

104 ☐ YES - Go to g

2 ☐ NO - SKIP to h

g. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a.)

105 Mil. Thou. Dol.

h. Were 50% or more of the products sold by this establishment imported from a foreign country?

109 ☐ YES

2 ☐ NO

Item 7 - PAYROLL AND EMPLOYMENT

a. Payroll in 1982, before deductions

030 Mil. Thou. Dol.

(1) Total ANNUAL payroll

031

(2) FIRST QUARTER payroll

032

b. Employment in 1982

Number

Number of paid employees for the pay period including March 12, 1982. (Include both full- and part-time employees.)

032

Item 8 - EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1982.

130 Number

a. Selling

131

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

132

c. Central administrative and auxiliary

133

d. Manufacturing

134

e. Other - Specify

135

f. TOTAL - Sum of lines a through e should equal item 7b

135

Item 9 - OPERATING EXPENSES

TOTAL 1982 operating expenses, including payroll but excluding cost of goods sold

040 Mil. Thou. Dol.

Item 10 - SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1982 sales (item 6a) to each of the customer classes listed.

140 Report in whole percents

a. To farmers (for farm use)

141

b. To builders and contractors

142

c. Export sales

143

d. To retailers and repair shops

144

e. To wholesale establishments

145

f. To household consumers and individual users

146

g. To industrial users (manufacturing and mining)

147

h. To institutional, commercial, and professional users

148

i. To governmental bodies (federal, state, and local)

149

j. TOTAL - Sum of lines a through i should add to 100%

100%

CONTINUE ON PAGE 2

APPENDIX C.

Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

SIC code	Title	Standard form CB-	Classification form CB-	SIC code	Title	Standard form CB-	Classification form CB-
	DURABLE GOODS				NONDURABLE GOODS		
501	Motor vehicles and automotive parts and supplies:			511	Paper and paper products:		
5012	Automobiles and other motor vehicles.....	5001	5099	5111	Printing and writing paper.....	5101	5198
5013	Automotive parts and supplies.....	5001	5099	5112	Stationery supplies.....	5101	5198
5014	Tires and tubes.....	5001	5099	5113	Industrial and personal service paper.....	5101	5198
				512	Drugs, drug proprietaries and druggists' sundries:		
502	Furniture and home furnishings:			5122	Drugs, drug proprietaries, and druggists' sundries.....	5102	5198
5021	Furniture.....	5002	5097				
5023	Home furnishings.....	5002	5097				
				513	Apparel, piece goods, and notions:		
503	Lumber and other construction materials:			5133	Piece goods.....	5103	5198
5031	Lumber, plywood and millwork.....	5003	5097	5134	Notions and other dry goods.....	5103	5198
5039	Construction materials, n.e.c.....	5003	5097	5136	Men's and boys' clothing and furnishings...	5104	5198
				5137	Women's, children's and infants' clothing and accessories.....	5104	5198
504	Sporting, recreational, photographic, and hobby goods, toys and supplies:			5139	Footwear.....	5104	5198
5041	Sporting and recreational goods and supplies.	5004	5099				
5042	Toys and hobby goods and supplies.....	5004	5099	514	Groceries and related products:		
5043	Photographic equipment and supplies.....	5004	5099	5141	Groceries, general line.....	5105	5197
				5142	Frozen foods.....	5106	5197
505	Metals and minerals, except petroleum:			5143	Dairy products.....	5106	5197
5051	Metals service centers and offices.....	5005	5099	5144	Poultry and poultry products.....	5106	5197
5052	Coal and other minerals and ores.....	5006	5099	5145	Confectionery.....	5106	5197
				5146	Fish and seafoods.....	5106	5197
506	Electrical goods:			5147	Meat and meat products.....	5106	5197
5063	Electrical apparatus and equipment.....	5007	5097	5148	Fresh fruits and vegetables.....	5106	5197
5064	Electrical appliances, TV and radio sets...	5007	5097	5149	Groceries and related products, n.e.c.....	5106	5197
5065	Electronic parts and equipment.....	5007	5097				
				515	Farm-product raw materials:		
507	Hardware, and plumbing and heating equipment and supplies:			5152	Cotton.....	5107	5199
5072	Hardware.....	5008	5097	5153	Grain.....	5107	5199
5074	Plumbing and heating equipment and supplies.	5008	5097	5154	Livestock.....	5107	5199
5075	Warm air heating and air conditioning equipment and supplies.....	5008	5097	5159	Farm-product raw materials, n.e.c.....	5107	5199
5078	Refrigeration equipment and supplies.....	5008	5097				
				516	Chemicals and allied products:		
508	Machinery, equipment, and supplies:			5161	Chemicals and allied products.....	5108	5198
5081	Commercial machines and equipment.....	5009	5098	517	Petroleum and petroleum products:		
5082	Construction and mining machinery and equipment.....	5010	5098	5171	Petroleum bulk stations and terminals.....	5109	¹ NA
5083	Farm and garden machinery and equipment...	5010	5098	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals..	5109	5198
5084	Industrial machinery and equipment.....	5011	5098				
5085	Industrial supplies.....	5012	5098	518	Beer, wine and distilled alcoholic beverages:		
5086	Professional equipment and supplies.....	5013	5098	5181	Beer and ale.....	5110	5199
5087	Service establishment equipment and supplies.	5014	5098	5182	Wines and distilled alcoholic beverages....	5110	5199
5088	Transportation equipment and supplies, except motor vehicles.....	5015	5098				
				519	Miscellaneous nondurable goods:		
509	Miscellaneous durable goods:			5191	Farm supplies.....	5111	5198
5093	Scrap and waste materials.....	5016	5099	5194	Tobacco and tobacco products.....	5112	5198
5094	Jewelry, watches, diamonds and other precious stones.....	5017	5099	5198	Paints, varnishes, and supplies.....	5113	5198
5099	Durable goods, n.e.c.....	5018	5099	5199	Nondurable goods, n.e.c.....	5114	5198

¹Petroleum bulk stations and terminals were all sent form CB-5109.

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APPENDIX D.

Standard Metropolitan Statistical Areas

[Titles and definitions shown for SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Metropolitan Statistical Areas

SMSA and definition	SMSA and definition
Bangor, Maine¹ Penobscot County, Maine (part) Bangor city, Maine Brewer city, Maine Eddington town, Maine Glenburn town, Maine Hampden town, Maine Hermon town, Maine Holden town, Maine Kenduskeag town, Maine Old Town city, Maine Orono town, Maine Orrington town, Maine Penobscot Indian Island Indian Reservation, Maine Veazie town, Maine Waldo County, Maine (part) Winterport town, Maine Lewiston-Auburn, Maine Androscoggin County, Maine (part) Auburn city, Maine Lewiston city, Maine Lisbon town, Maine Portland, Maine Cumberland County, Maine (part) Cape Elizabeth town, Maine Cumberland town, Maine Falmouth town, Maine Freeport town, Maine Gorham town, Maine Portland city, Maine Scarborough town, Maine South Portland city, Maine Westbrook city, Maine Windham town, Maine Yarmouth town, Maine	Portland, Maine—Con. York County, Maine (part) Old Orchard Beach town, Maine Saco city, Maine Portsmouth-Dover-Rochester, N.H.-Maine¹ York County, Maine (part) Berwick town, Maine Eliot town, Maine Kittery town, Maine South Berwick town, Maine York town, Maine Rockingham County, N.H. (part) Greenland town, N.H. Hampton town, N.H. New Castle town, N.H. Newfields town, N.H. Newington town, N.H. Newmarket town, N.H. North Hampton town, N.H. Portsmouth city, N.H. Rye town, N.H. Strafford County, N.H. (part) Barrington town, N.H. Dover city, N.H. Durham town, N.H. Farmington town, N.H. Lee town, N.H. Madbury town, N.H. Rochester city, N.H. Rollinsford town, N.H. Somersworth city, N.H.

¹New SMSA since 1977 Economic Censuses.

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BY NATHANIEL BENTLEY

VOLUME I

THE FIRST SETTLEMENT

1630-1634

1635-1639

1640-1644

1645-1649

1650-1654

1655-1659

1660-1664

1665-1669

1670-1674

1675-1679

APPENDIX E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982

[For meaning of abbreviations and symbols, and for more information on reliability of data, see introductory text]

SIC code	Kind of business	Percent of sales—		SIC code	Kind of business	Percent of sales—	
		From administra- tive records ¹	Estimated ²			From administra- tive records ¹	Estimated ²
	Wholesale trade	0	0	50	Durable goods—Con.		
50	Durable goods	0	1	509	Miscellaneous durable goods	0	1
501	Motor vehicles and automotive parts and supplies	0	1	5093	Scrap and waste materials	0	2
5012	Automobiles and other motor vehicles	0	0	5094	Jewelry, watches, diamonds and other precious stones ..	1	0
5013	Automotive parts and supplies	0	2	5099	Durable goods, n.e.c.	0	0
5014	Tires and tubes	0	0	51	Nondurable goods	0	0
502	Furniture and home furnishings	0	0	511	Paper and paper products	0	1
5021	Furniture	0	1	5111	Printing and writing paper	(D)	(D)
5023	Home furnishings	0	0	5112	Stationery supplies	0	0
503	Lumber and other construction materials	0	2	5113	Industrial and personal service paper	(D)	(D)
5031	Lumber, plywood and millwork	0	1	512	Drugs, drug proprietaries and druggists' sundries	1	0
5039	Construction materials, n.e.c.	0	4	5122	Drugs, drug proprietaries, and druggists' sundries	1	0
504	Sporting, recreational, photographic, and hobby goods, toys and supplies	0	0	513	Apparel, piece goods, and notions	0	0
5041	Sporting and recreational goods and supplies	0	0	5133	Piece goods (woven fabrics)	(D)	(D)
5042	Toys and hobby goods and supplies	(D)	(D)	5134	Notions and other dry goods	(D)	(D)
5043	Photographic equipment and supplies	(D)	(D)	5136	Men's and boys' clothing and furnishings	0	0
505	Metals and minerals, except petroleum	0	0	5137	Women's, children's and infants' clothing and accessories	0	0
5051	Metals service centers and offices	0	0	5139	Footwear	0	0
5052	Coal and other minerals and ores	0	0	514	Groceries and related products	0	1
506	Electrical goods	0	1	5141	Groceries, general line	0	0
5063	Electrical apparatus and equipment	0	2	5142	Frozen foods	0	0
5064	Electrical appliances, television and radio sets	0	0	5143	Dairy products	0	3
5065	Electronic parts and equipment	4	0	5144	Poultry and poultry products	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies	0	1	5145	Confectionery	0	2
5072	Hardware	0	0	5146	Fish and seafoods	1	0
5074	Plumbing and heating equipment and supplies (hydronics)	0	2	5147	Meats and meat products	0	0
5075	Warm air heating and air conditioning equipment and supplies	0	0	5148	Fresh fruits and vegetables	0	0
5078	Refrigeration equipment and supplies	1	0	5149	Groceries and related products, n.e.c.	(D)	(D)
508	Machinery, equipment, and supplies	0	0	515	Farm-product raw materials	0	2
5081	Commercial machines and equipment	0	0	5152	Cotton	0	0
5082	Construction and mining machinery and equipment	0	2	5153	Grain	0	2
5083	Farm and garden machinery and equipment	1	1	5154	Livestock	(D)	(D)
5084	Industrial machinery and equipment	0	1	5159	Farm-product raw materials, n.e.c.	(D)	(D)
5085	Industrial supplies	0	0	516	Chemicals and allied products	(D)	(D)
5086	Professional equipment and supplies	0	0	5161	Chemicals and allied products	(D)	(D)
5087	Service establishment equipment and supplies	0	2	517	Petroleum and petroleum products	0	0
5088	Transportation equipment and supplies, except motor vehicles	3	0	5171	Petroleum bulk stations and terminals	0	0
				5172	Petroleum and petroleum products, except bulk stations and terminals	0	0
				518	Beer, wine and distilled alcoholic beverages	0	1
				5181	Beer and ale	1	1
				5182	Wines and distilled alcoholic beverages	0	0
				519	Miscellaneous nondurable goods	0	0
				5191	Farm supplies	0	1
				5194	Tobacco and tobacco products	0	0
				5198	Paints, varnishes, and supplies	0	0
				5199	Nondurable goods, n.e.c.	0	0

Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

APPENDIX F. Geographic Notes

There are no geographic notes for the State of Maine.

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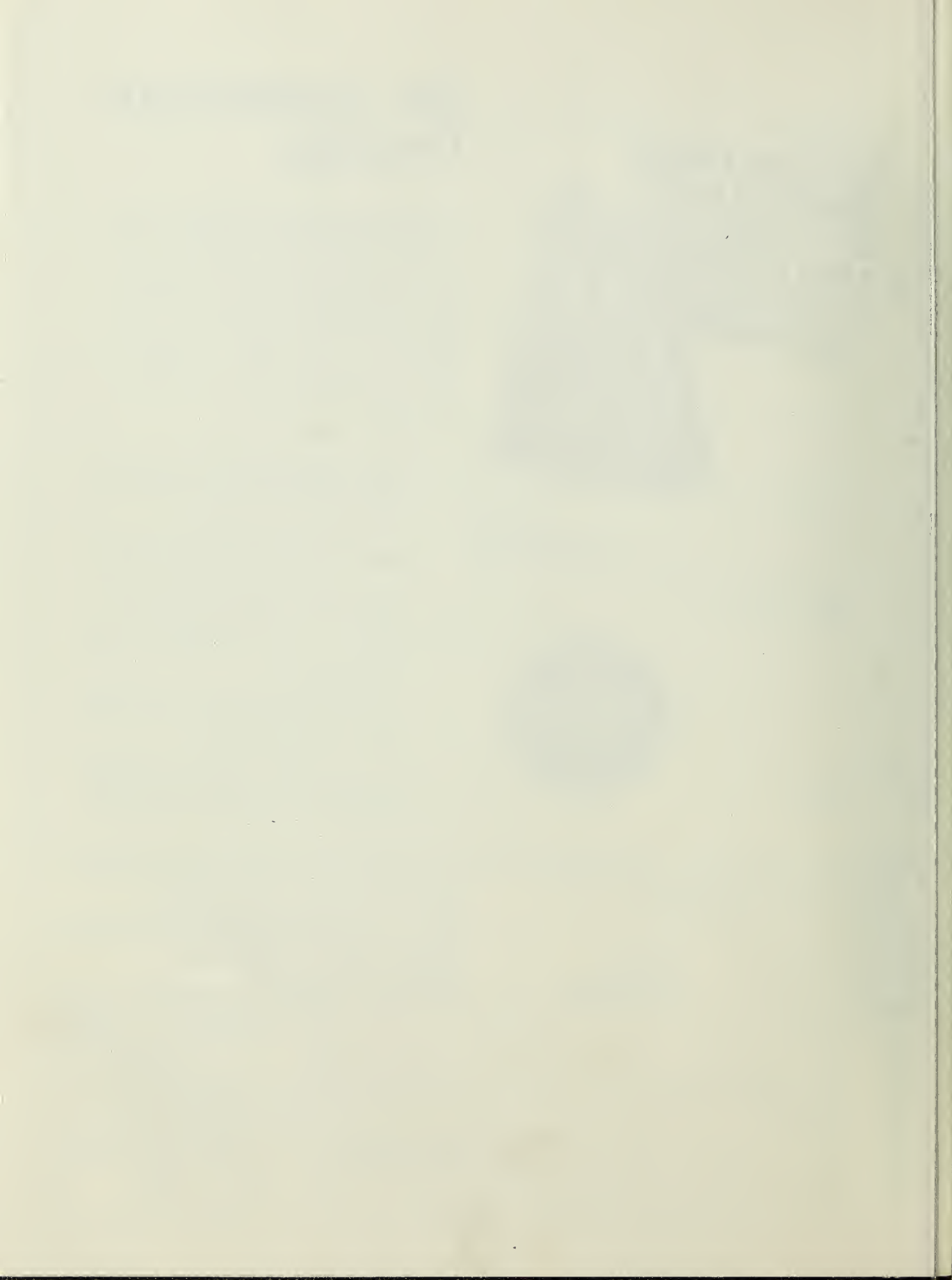
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PUBLICATION PROGRAM

1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

Final Reports

Geographic area series—52 reports (WC82-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

Industry series—4 reports (WC82-I-1 to -4)

The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-I-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

Final Report Volumes

- Volume I. Wholesale Trade—Summary and Industry Statistics. Includes data previously issued in series WC82-I.
- Volume II. Wholesale Trade—Geographic Area Statistics. Includes data previously issued in series WC82-A.

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Selected data—generally detailed information by industry and/or geographic area—also are available on public-use computer tapes. For the selected data, these tapes will provide the same information found in the final reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. These tapes, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D. C. 20233.

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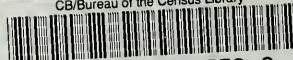
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